

## FAQs

### Valuation of Conservation Easements Professional Development Program (9/25/19)

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Participants who complete courses in the Valuation of Conservation Easements Professional Development Program may represent that they have completed the program's curriculum and passed the examinations. Participants may not represent themselves as having a specialization, certification, competency, or expertise based solely on the successful completion of the program. The program provider does not assume any duty to the public for the services provided by program participants, or any other person or entity.

Q. Which courses are in the Valuation of Conservation Easements Professional Development Program?

A. There is one course in this Professional Development Program:

- Valuation of Conservation Easements 30 hours (includes 2-hour exam)

Q. What does this professional development program discuss?

A. The program addresses concerns by the federal agencies for more comprehensive education on conservation easement valuation, one of the most controversial and scrutinized topics in valuation.

Q. How long is the program?

A. The program is 4 days long.

Q. Must I be an Appraisal Institute Designated member to attend the course in the Valuation of Conservation Easements Professional Development Program?

A. Anyone may take the course in the Valuation of Conservation Easements Professional Development Program. Only Appraisal Institute Designated members, Candidates for Designation, and Practicing Affiliates, however, will be placed on the Registry.

Q. What is the Valuation of Conservation Easements Professional Development's Registry?

A. The Valuation of Conservation Easements Professional Development Program's Registry is located on the Appraisal Institute's Web site. It lists the names of Designated members, Candidates for Designation and Practicing Affiliates who have successfully completed (attended and passed the examinations) the courses in program. Placement on the Registry shows potential clients and employers that these individuals have obtained knowledge on this specialized topic.

- Q. If additional courses are added to the Valuation of Conservation Easements Program, do I need to take them to stay on the Registry?
- A. From time to time, the Education Committee of the Appraisal Institute will assess if additional courses need to be added to the Valuation of Conservation Easements program. If one or more courses are added to the program, you will be notified in advance. When the course or courses become available, an asterisk will be placed by your name on the Registry to reflect that while you have taken and passed the first courses in the program, you haven't taken the courses recently added to the program. Once you have taken and passed the additional required course(s), the asterisk will be removed.
- Q. Is this program approved for qualifying education (QE) credit?
- A. No. Because the content in this program is advanced, it is only approved for continuing education (CE) credit (<https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?Webcode=AlstateApproval>) and AI CE credit.
- Q. Are the courses in this program approved as advanced education options earning the highest point values for AI CE credit?
- A. Yes. AI CE credit for Designated members and Candidates for Designation will receive the following points:
- Valuation of Conservation Easements
- Attend only = 200 points
  - Attend and pass the exam = 250 points
- Q. Has this program been approved by the U.S. Green Building Council (USGBC)?
- A. Yes. The program is approved by the U.S. Green Building Council (USGBC) Education Provider Program at the mastery level, allowing participants who hold the LEED AP designation to earn USGBC continuing education credit.
- Q. **If I am a Designated member and I want my name placed on the Registry, may I challenge the exams without attending the courses?**
- A. No. You must attend the course and pass the exam.
- Q. **If I become a Designated member after I have taken and passed the course in the Valuation of Conservation Easements program, will I be placed on the Registry?**
- A. Yes. Contact [education@appraisalinstitute.org](mailto:education@appraisalinstitute.org). Include your name and state in the subject line of your e-mail. Staff will review your files and process the appropriate paperwork.