

# Appraisal Institute Publications and Products | Index

## TEXTBOOKS

Stock #	Title	Price/AI Price
<b>0715M</b>	The Appraisal of Real Estate, 13th edition	\$95/\$75
<b>0760M</b>	The Appraisal of Real Estate, 14th edition	\$125/\$95
<b>0682M</b>	The Appraisal of Real Estate, Spanish edition	\$50/\$40
<b>0690M</b>	Appraising Industrial Properties	\$55/\$45
<b>0784M</b>	The Dictionary of Real Estate Appraisal, sixth edition	\$125/\$95
<b>0728M</b>	An Introduction to Statistics for Appraisers	\$70/\$55
<b>0774M</b>	Market Analysis for Real Estate, second edition	\$95/\$75
<b>0740M</b>	Real Estate Valuation in Global Markets, second edition	\$75/\$60
<b>0799M</b>	Rural Property Valuation	\$125/\$95
<b>0766M</b>	The Student Handbook to The Appraisal of Real Estate, 14th Edition	\$65/\$55

## LEGAL ISSUES AND APPRAISAL STANDARDS

Stock #	Title	Price/AI Price
<b>0753M</b>	Applications in Litigation Valuation: A Pragmatist's Guide	\$75/\$60
<b>0741M</b>	Appraising Conservation and Historic Preservation Easements	\$75/\$60
<b>0663M</b>	Appraising Partial Interests	\$35/\$25
<b>0751M</b>	Fraud Prevention for Commercial Real Estate Valuation	\$23/\$18
<b>0648M</b>	Real Estate Valuation in Litigation, second edition	\$65/\$55

## RESIDENTIAL READING

Stock #	Title	Price/AI Price
<b>0654M</b>	Appraising the Tough Ones: Creative Ways to Value Complex Residential Properties	\$45/\$35
<b>0788M</b>	Identifying Residential Architectural Styles	\$50/\$40
<b>0738M</b>	An Insider's Guide to Home Buying	\$9/\$7
<b>0735M</b>	An Introduction to Green Homes	\$45/\$35
<b>0767M</b>	Residential Green Valuation Tools	\$60/\$50
<b>0709M</b>	Using the Individual Condominium Unit Appraisal Report Forms: Forms 1073 and 1075	\$40/\$30
<b>0729M</b>	Using Residential Appraisal Report Forms: URAR, Form 2055, and the Market Conditions Form, second edition	\$50/\$40
<b>0706M</b>	Using the Small Residential Income Property Appraisal Report: Form 1025/72	\$40/\$30
<b>0711M</b>	The Valuation of Apartment Properties, second edition	\$50/\$40
<b>0710M</b>	Valuation by Comparison: Residential Analysis and Logic	\$40/\$30

## PRACTICAL GUIDES

Stock #	Title	Price/AI Price
<b>0611M</b>	The Appraisal Writing Handbook	\$30/\$20
<b>0734M</b>	Appraising the Appraisal: The Art of Appraisal Review, second edition	\$60/\$45
<b>0718M</b>	Capitalization Theory and Techniques Study Guide, third edition	\$50/\$40
<b>0742M</b>	Exceeding Expectations: Producing Appraisal Reports and Services That Delight Clients	\$25/\$20
<b>0635M</b>	GIS in Real Estate: Integrating, Analyzing, and Presenting Locational Information	\$40/\$30
<b>0672M</b>	A Guide to Appraisal Valuation Modeling	\$35/\$25
<b>0653M</b>	Mathematics for Real Estate Appraisers	\$20/\$15
<b>0695M</b>	Practical Applications in Appraisal Valuation Modeling	\$50/\$40
<b>0761M</b>	Practice Examination Questions for Real Estate Appraisers	\$75/\$60
<b>0630M</b>	Property Inspection: An Appraiser's Guide	\$35/\$25
<b>0644M</b>	Rates and Ratios Used in the Income Capitalization Approach	\$20/\$15
<b>0781M</b>	Review Theory and Procedures	\$60/\$45
<b>0789M</b>	Scope of Work, second edition	\$45/\$35

## BOOK PACKAGES

Stock #	Title	Price/AI Price
<b>0778M</b>	The Appraisal of Real Estate, 14th ed. & Market Analysis for Real Estate, 2nd ed.	\$200/\$150
<b>0768M</b>	The Appraisal of Real Estate & The Student Handbook to The Appraisal of Real Estate, 14th ed.	\$170/\$130
<b>0786M</b>	The Appraisal of Real Estate, 14th ed. & The Dictionary of Real Estate Appraisal, 6th ed.	\$225/\$175
<b>0787M</b>	The Dictionary of Real Estate Appraisal, 6th ed. & Market Analysis for Real Estate, 2nd ed.	\$200/\$150
<b>0756M</b>	Litigation Essentials Package	\$115/\$95
<b>0745M</b>	Math & Statistics Package	\$96/\$76
<b>0794M</b>	Real Estate Damages & Valuing Contaminated Properties, Volume II Package	\$110/\$90
<b>0782M</b>	Review Appraisal Package	\$96/\$72
<b>0801M</b>	Rural Property Valuation & The Appraisal of Real Estate, 14th ed.	\$225/\$170
<b>0802M</b>	Rural Property Valuation & The Dictionary of Real Estate Appraisal, 6th ed.	\$225/\$170
<b>0790M</b>	Scope & Review Package	\$95/\$72
<b>0780M</b>	Supplemental Study for AI Comp Exam Package	\$165/\$130
<b>0755M</b>	Understanding the Approaches to Value Package	\$110/\$85
<b>0776M</b>	Valuing Green Homes Package	\$90/\$75

## LAND AND THE ENVIRONMENT

Stock #	Title	Price/AI Price
<b>0758M</b>	The Appraisal of Water Rights	\$45/\$35
<b>0676M</b>	Land Valuation: Adjustment Procedures and Assignments	\$45/\$35
<b>0792M</b>	Real Estate Damages, third edition	\$65/\$55
<b>0691M</b>	The Valuation of Wetlands, second edition	\$30/\$20
<b>0775M</b>	Valuing Contaminated Properties: An Appraisal Institute Anthology, Volume II	\$75/\$60

## APPRAISING INCOME-PRODUCING PROPERTY

Stock #	Title	Price/AI Price
<b>0726M</b>	The Appraisal of Nursing Facilities	\$60/\$50
<b>0601M</b>	The Appraisal of Religious Facilities	\$30/\$20
<b>0803M</b>	Appraising Manufactured (Mobile) Home Communities and Recreational Vehicle Parks	\$50/\$40
<b>0678M</b>	A Business Enterprise Value Anthology (2001 edition)	\$30/\$20
<b>0748M</b>	A Business Enterprise Value Anthology, second edition	\$60/\$50
<b>0752M</b>	Convenience Stores and Retail Fuel Properties: Essential Appraisal Issues, second edition	\$55/\$45
<b>0750M</b>	In Defense of the Cost Approach: A Journey into Commercial Depreciation	\$45/\$35
<b>0797M</b>	Golf Property Analysis and Valuation	\$60/\$50
<b>0783M</b>	A Guide to Appraising Automobile Dealerships	\$50/\$40
<b>0704M</b>	Historic Properties: Preservation and the Valuation Process, third edition	\$45/\$35
<b>0754M</b>	Hotel Market Analysis and Valuation: International Issues and Software Applications	\$75/\$60
<b>0693M</b>	Market Analysis and Valuation of Self-Storage Facilities	\$40/\$30
<b>0759M</b>	Self Storage Economics and Appraisal	\$50/\$40
<b>0585M</b>	Senior Housing: Looking Toward the Third Millennium	\$40/\$30
<b>0725M</b>	Shopping Center Appraisal and Analysis, second edition	\$55/\$45
<b>0714M</b>	Subdivision Valuation	\$50/\$40
<b>0708M</b>	The Valuation of Billboards	\$50/\$40
<b>0700M</b>	Valuation and Market Studies for Affordable Housing	\$50/\$40
<b>0727M</b>	The Valuation of Office Properties: A Contemporary Perspective	\$50/\$40
<b>0737M</b>	Visual Valuation: Implementing Valuation Modeling and Geographic Information Solutions	\$60/\$50

# Appraisal Institute Publications and Products | Order Form

## HOW TO ORDER

**PHONE**  
888-7JOIN AI (888-756-4624)

**FAX**  
312-335-4292

**MAIL**  
Appraisal Institute, ATTN: Service Center, 200 W. Madison,  
Suite 1500, Chicago, IL 60606

**E-MAIL**  
puborders@appraisalinstitute.org

**ONLINE**  
Order direct from [www.appraisalinstitute.org/store](http://www.appraisalinstitute.org/store).

**QUANTITY DISCOUNT**  
A 20% discount off the list price is available on the purchase of 6 or more copies of the same book. **Shipping charges apply to subtotal before discount.**

**RETURN POLICY**  
Books must be returned within 90 days of purchase and all return shipments must be prepaid in full. In addition, a 15% restocking fee will apply to all returns made after 30 days.  
**No returns will be accepted after 90 days.**

## SHIPPING/HANDLING

Charges for shipping and handling must be added to all orders based on the following rates.

Cost of items purchased (subtotal)	Shipping/handling charge
Up to \$50	Add \$9.00
\$50.01 – \$100	Add \$11.00
\$100.01 – \$150	Add \$13.50
\$150.01 – \$200	Add \$16.00
\$200.01 – \$350	Add \$21.00
\$350.01 – \$500	Add \$37.50
\$500.01 – \$750	Add \$55.00
\$750.01 – \$1,000	Add \$70.00
Over \$1,000	Phone for estimate

- Additional charges will be assessed for rush shipments or special handling.
- Additional charge of \$15 for shipments to Puerto Rico, Hawaii, and Alaska.
- International Customers: Contact us at [puborders@appraisalinstitute.org](mailto:puborders@appraisalinstitute.org) for shipping options.

Qty	Stock #	Title	Price/AI Price	Total
<b>(All orders must be prepaid in U.S. funds)</b>			<b>Subtotal</b>	
			<b>20% quantity discount (if applicable)</b>	
			<b>Illinois residents add 10.25% sales tax</b>	
			<b>Shipping and handling charges (based on subtotal before discount)</b>	
			<b>Wisconsin residents add 5.5% sales tax</b>	
			<b>Total</b>	

## PAYMENT

Total \$ \_\_\_\_\_

Check (payable to Appraisal Institute)     VISA     MasterCard     American Express     Discover

Card Number \_\_\_\_\_ CCV # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

Name, Designation \_\_\_\_\_ E-mail (required for confirmation) \_\_\_\_\_

Company \_\_\_\_\_

Billing address of card \_\_\_\_\_ (Note: We cannot deliver to P.O. boxes or P.O. zip codes)

City, State, Zip \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

## SHIPPING (only if address is different from address listed above)

Company \_\_\_\_\_

Address \_\_\_\_\_ (Note: We cannot deliver to P.O. boxes or P.O. zip codes)

City, State, Zip \_\_\_\_\_ Phone \_\_\_\_\_

# Appraisal Journal Order Form

---

**Mail orders:**

Appraisal Institute  
**Attn:** Order Fulfillment  
 200 W. Madison, Suite 1500  
 Chicago, IL 60606

**Phone orders:** 312-335-4437

**Fax orders:** 312-335-4292

**Online orders:** [www.appraisalinstitute.org/store/periodicals/the-appraisal-journal/](http://www.appraisalinstitute.org/store/periodicals/the-appraisal-journal/)

---

**Standard Domestic Rates**

- \$48 for one year
- \$90 for two years
- \$130 for three years
- Single Copy: \$25

**Libraries**

- Libraries: \$100 for one year
- Libraries: \$180 for two years
- Libraries: \$260 for three years

**Students**

- Students: \$20 per year

**Standard International Rates**

- \$95 for one year
- \$180 for two years
- \$255 for three years

- Libraries: \$145 per year

- Students: \$65 per year
- 

Candidates for Designation and Practicing Affiliates: When placing an order online, be sure to Log-in to receive special discounted AI rate.

**Billing Information**

\_\_\_\_\_  
Name

\_\_\_\_\_  
E-mail (students, please provide .edu e-mail)

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Address

\_\_\_\_\_  
City/State/Zip

\_\_\_\_\_  
Phone Fax

**Recipient Information** (if different from billing information)

\_\_\_\_\_  
Name

\_\_\_\_\_  
E-mail

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Address

\_\_\_\_\_  
City/State/Zip

\_\_\_\_\_  
Phone Fax

**Payment Method**

(All orders must be prepaid in U.S. funds.)

Total amount enclosed \$\_\_\_\_\_

- Check (payable to Appraisal Institute)       Visa       MasterCard       Signature

\_\_\_\_\_  
Card number    Expiration Date    Signature

\_\_\_\_\_  
Purchase Order # (if applicable)      Name on Card

**Thank you for your order! If you have any questions or would like more information, please call 312-335-4437.**