

## Supplemental Study Resources for Comprehensive Exam Preparation (As Recommended by the Comprehensive Exam Panel)

Click the links below to view the course/textbook information pages on the Appraisal Institute website.

**KEY:** Dots (•) indicate AI courses. Arrows (➤) indicate AI textbooks.

### General Comprehensive Exam (Candidates pursuing MAI Designation)

#### Module I: General Concepts

- General state-certification courses (qualifying education)
  - [Basic Appraisal Principles](#) and [Procedures](#)
  - [General Appraiser Market Analysis and Highest & Best Use](#)
  - [General Appraiser Site Valuation & Cost Approach](#)
  - [General Appraiser Income Approach/ Part 1](#) and [Part 2](#)
  - [General Appraiser Sales Comparison Approach](#)
  - [Real Estate Finance, Statistics, & Valuation Modeling](#)
- [Market Analysis for Real Estate, 2nd ed.](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*

#### Module II: Cost Approach, H&BU, Feasibility

- [General Appraiser Market Analysis and Highest & Best Use](#)
- [General Appraiser Site Valuation & Cost Approach](#)
- [Advanced Market Analysis and Highest & Best Use](#) (or OLD Courses 520, 530, 550)
- [In Defense of the Cost Approach: A Journey into Commercial Depreciation](#)
- [Market Analysis for Real Estate, 2nd ed.](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*

#### Module III: Income Capitalization Approach

- [General Appraiser Income Approach/ Part 1](#) and [Part 2](#)
- [Advanced Income Capitalization](#) (or OLD Courses 510, 550)
- [Capitalization Theory and Techniques Study Guide](#)
- [Rates and Ratios Used in the Income Capitalization Approach](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: An **excellent** text for income-related topics*

*Note: Outstanding overall resource; a must-read!*

#### Module IV: Sales Comparison Approach

- [General Appraiser Sales Comparison Approach](#)
- [General Appraiser Market Analysis and Highest & Best Use](#)
- [Advanced Concepts & Case Studies](#) (or OLD Courses 530, 550)
- [Market Analysis for Real Estate, 2nd ed.](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*

**NOTE:** Several textbooks listed above are available as a [Comp Exam Study Package](#) in the [AI Online Store](#).

## General Review Comprehensive Exam (Candidates pursuing AI-GRS Designation)

### Module I: General Appraisal Concepts

- General state-certification courses (qualifying education)
  - [Basic Appraisal Principles](#) and [Procedures](#)
  - [General Appraiser Market Analysis and Highest & Best Use](#)
  - [General Appraiser Site Valuation & Cost Approach](#)
  - [General Appraiser Income Approach/ Part 1](#) and [Part 2](#)
  - [General Appraiser Sales Comparison Approach](#)
  - [Real Estate Finance, Statistics, & Valuation Modeling](#)
- [Market Analysis for Real Estate, 2nd ed.](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*

### Module II: General Review Theory

- [Review Theory – General](#)
- [Review Case Studies – General](#)
- [Review Theory and Procedures: A Systematic Approach to Review in Real Property Valuation](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*

**NOTE:** The general state-certification courses listed above for Module I are also useful resources for Module II.

## Residential Review Comprehensive Exam (Candidates pursuing AI-RRS Designation)

### Module I: Residential Appraisal Concepts & Review Theory

- Residential state-certification courses (qualifying education)
  - [Basic Appraisal Principles](#) and [Procedures](#)
  - [Residential Market Analysis and Highest & Best Use](#)
  - [Residential Site Valuation & Cost Approach](#)
  - [Residential Sales Comparison & Income Approaches](#)
  - [Advanced Residential Applications & Case Studies/ Part 1](#)
  - [Real Estate Finance, Statistics, & Valuation Modeling](#)
- [Review Theory – Residential](#)
- [Review Case Studies – Residential](#)
- [Review Theory and Procedures: A Systematic Approach to Review in Real Property Valuation](#)
- [Market Analysis for Real Estate, 2nd ed.](#)
- [The Dictionary of Real Estate Appraisal, 6th ed.](#)
- [The Appraisal of Real Estate, 14th ed.](#)

*Note: Outstanding overall resource; a must-read!*