

Course Schedule

SECTION 1. (Day 1 Morning)

Registration and Orientation

7:30–8:00 30 minutes Registration and Orientation

Part 1. The Litigation Valuation Assignment

Role of the Expert Witness
General Types of Litigation Valuation Assignments
The Litigation Valuation Process
Handling a Prospective Litigation Assignment
Special Considerations for Estimating the Workload
Required by the Appraisal Assignment
Review Exercise

Part 2. Case Study

Introduction to the Case Study
Important Points to Remember
MORNING BREAK
Case Study Group Work
Workfile Cover Sheet
Introduction to the Case Study
Comparable Sales
Comparable Sales: Verification Interviews
Certification
Premises of the Appraisal
Individual Creation of Workfiles
LUNCH

SECTION 2. (Day 1 Afternoon)

Part 3. The Deposition

Description of a Deposition
Preparation for the Deposition
Attendance at the Deposition
On the Record
Post Mortem Analysis with Client's Attorney
AFTERNOON BREAK
Instructions for the Deposition Role-Play
Group Activity: Deposition and Exhibits
Evaluation and Discussion
Assignment of Homework

SECTION 3. (Day 2 Morning)

Part 4. Review of Terminology and USPAP

Review of Homework
Litigation Valuation Terminology
Uniform Standards of Professional Appraisal Practice
Verification Requirements for Comparable Data
4.1 Discussion Question
MORNING BREAK

Part 5. The Trial and Direct Examination

Goals of Each Party
Preparation for the Trial
The Rule of Exclusion
The Trial

SECTION 3. (Day 2 Morning, cont.)

Part 6. Cross-Examination

Goals of Each Party
Preparation for the Cross-Examination
Cross-Examination
Reporting Back to the Group Location

Part 7. Direct Testimony Role-Play

Instructions for the Role-Play
Group Activity: Direct Testimony
Instructions for the Lead Evaluator and Judge
Instructions for the Expert Witness
Instructions for the Employing Attorney
Instructions for the Opposing Attorney
Instructions for the Clerk
Instructions for the Assistant Evaluator

SECTION 4. (Day 2 Afternoon)

Part 8. Mock Trial

Introduction to the Mock Trial
Instructions for Each Role
Group Activity: Mock Trial
Jury Deliberation and AFTERNOON BREAK
Jury Verdict
Course Review
Evaluation Forms
Exam

Homework Assignment Schedule

Evening of Day 1— Homework to be prepared for Parts 3 - 8

Required reading

- Review litigation valuation terminology.....Appendix
- Skim Standard 1 and Standard 2 from USPAP USPAP
- Read Part 8. Mock Trial Session 4

Required writing

Based on your workfile and Standards 1 and 2, write 20 open-ended direct testimony questions for your attorney to ask you on direct testimony.

Write two questions that you, as the expert witness, would not want to be asked.

Sketch or describe five simple exhibits to use in the trial.

Complete Review Quiz—Steps in a Trial

Complete Review Quiz—Litigation Terminology