



## Course/Seminar Schedule (as of February 3, 2012)

The following are Appraisal Institute courses/seminars currently scheduled throughout the country. **Courses are typically five days and are listed at the front of this list. Seminars are typically one day and are found at the latter half of the list.** To receive specific information on a particular course/seminar, please call the contact person listed for the course/seminar location. This schedule is updated on a regular basis and is subject to change. This schedule is also available on our Web page at [www.appraisalinstitute.org](http://www.appraisalinstitute.org).

DATE	SPONSOR	LOCATION	CONTACT	TELEPHONE
<b>Residential Market Analysis and Highest &amp; Best Use</b>				
3/6/12-3/7/12	Mid-Michigan	Lansing, MI	Geri Root	517-669-3914
3/26/12-3/27/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
6/18/12-6/19/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/7/12-8/8/12	Southern California	La Palma, CA	Lianna Chaparyan / Linda Zimmer	818-957-5111
8/13/12-8/14/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
9/19/12-9/19/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/27/12-9/28/12	Northern Ohio	Independence, OH	Amy B. Cramer	216-520-0560
<b>Basic Appraisal Principles</b>				
2/6/12-2/9/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
2/7/12-2/10/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
2/7/12-2/10/12	North Star	St. Paul, MN	Maibelle Cushman	651-633-0676
2/13/12-2/16/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
2/15/12-2/18/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
2/28/12-3/2/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/5/12-3/8/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
3/10/12-3/31/12	Southern New Jersey	Glassboro, NJ	Lisa Weiss	856-415-0281
3/14/12-3/17/12	Philadelphia Metro	Willow Grove, PA	Tiffany L. Lewis	610-326-0100
3/19/12-3/22/12	Cardinal Ohio	Columbus, OH	DebbieLee M. Dougherty	614-442-3391
3/20/12-3/23/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/11/12-4/14/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
4/13/12-4/28/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
4/30/12-5/3/12	Great Lakes	TBD Joan Kaczor	810-364-5640	
5/7/12-6/6/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
6/7/12-6/11/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/11/12-6/14/12	Chicago	Chicago, IL	L A Anderson	312-616-9406
6/13/12-6/16/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
6/13/12-6/16/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
9/4/12-9/7/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-3140
9/5/12-9/8/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
9/5/12-10/8/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
10/8/12-10/11/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
10/16/12-10/19/12	Nebraska	Omaha, NE	Steve Medill, MAI	402-488-5900
10/31/12-11/3/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
<b>Basic Appraisal Procedures</b>				
2/14/12-2/17/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
2/21/12-2/24/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
3/5/12-3/8/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181

3/5/12-3/8/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
3/5/12-3/8/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/12/12-3/15/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
3/14/12-3/17/12	Philadelphia Metro	Plymouth Meeting, PA	Tiffany L. Lewis	610-326-0100
3/26/12-3/29/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/16/12-4/19/12	Cardinal Ohio	Columbus, OH	DebbieLee M Dougherty	614-442-3391
4/16/12-4/19/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
4/28/12-5/19/12	Southern New Jersey	Glassboro, NJ	Lisa Weiss	856-415-0281
5/21/12-5/24/12	Great Lakes	TBD Joan Kaczor	810-364-5640	
6/12/12-6/15/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/18/12-6/21/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
6/18/12-6/21/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
6/18/12-6/25/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
6/25/12-6/28/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
9/10/12-9/13/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/10/12-9/13/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
9/28/12-10/6/12	Greater Oregon	Tigard, OR	Vicki Champ	503-624-9000
10/5/12-10/20/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/8/12-10/11/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
10/15/12-10/18/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
10/15/12-11/14/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
10/22/12-10/25/12	Nebraska	Omaha, NE	Steve Medill, MAI	402-488-5900
11/5/12-11/8/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560

#### Residential Report Writing and Case Studies

3/21/12-3/22/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
4/10/12-4/11/12	Mid-Michigan	Lansing, MI	Geri Root	517-669-3914
5/17/12-5/18/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
7/16/12-7/17/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/27/12-8/28/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406

#### Residential Site Valuation and Cost Approach

2/2/12-2/3/12	Northern California	Lafayette, CA	Lisa M. Estes	925-932-7753
4/2/12-4/3/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
4/23/12-4/24/12	Chicago	Chicago, IL	L A Anderson	312-616-9406
6/7/12-6/8/12	Green Country of Oklahoma	-	Susan Lamkin	918-832-9008
7/9/12-7/10/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/15/12-8/16/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
9/6/12-9/7/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/24/12-9/25/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/8/12-11/9/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700

#### Residential Sales Comparison and Income Approaches

5/7/12-5/10/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
5/22/12-5/25/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
7/11/12-7/14/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/13/12-8/16/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
9/10/12-9/13/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
10/1/12-10/4/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/9/12-10/12/12	Greater Tennessee	Nashville, TN	Myra Withers	616-515-9700

#### Adv. Residential Applications & Case Studies, Pt. I

3/1/12-3/2/12	Puerto Rico and Caribbean	San Juan, PR	Justin Elkin	939-397-2999
4/16/12-4/17/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
4/25/12-4/26/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
5/2/12-5/3/12	Appraisal Institute	Savannah, GA	National Programs	312-335-4207
6/11/12-6/12/12	Appraisal Institute	Denver, CO	National Programs	312-335-4207
7/18/12-7/19/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/15/12-8/16/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/19/12-9/20/12	Washington DC Metro	Ashburn, VA	Peter Houstle	301-924-1020
9/26/12-9/27/12	Appraisal Institute	Southern California, CA	National Programs	312-335-4207
10/10/12-10/11/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

10/17/12-10/18/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
<b>Advanced Residential Report Writing, Pt. II</b>				
3/3/12-3/7/12	Puerto Rico and Caribbean	San Juan, PR	Justin Elkin	939-397-2999
4/27/12-5/1/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
5/4/12-5/8/12	Appraisal Institute	Savannah, GA	National Programs	312-335-4207
6/13/12-6/17/12	Appraisal Institute	Denver, CO	National Programs	312-335-4207
8/17/12-8/21/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/21/12-9/25/12	Washington DC Metro	Ashburn, VA	Peter Houstle	301-924-1020
9/28/12-10/2/12	Appraisal Institute	Southern California, CA	National Programs	312-335-4207
10/19/12-10/23/12	Chicago	Chicago, IL	L A Anderson	312-616-9406
<b>General Demonstration Report-Capstone Program</b>				
2/20/12-2/26/12	Appraisal Institute	Chicago, IL	Jimmy Driskill	312-335-4221
4/30/12-5/6/12	Appraisal Institute	Houston, TX	Jimmy Driskill	312-335-4221
7/9/12-7/15/12	Appraisal Institute	Chicago, IL	Jimmy Driskill	312-335-4221
9/17/12-9/23/12	Appraisal Institute	Southern California, CA	Jimmy Driskill	312-335-4221
11/26/12-12/2/12	Appraisal Institute	Ft Lauderdale, FL	Jimmy Driskill	312-335-4221
<b>Apartment Appraisal: Concepts and Applications</b>				
2/21/12-2/22/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
5/3/12-5/4/12	Northern California	Lafayette, CA	Lisa M. Estes	925-932-7753
<b>7-Hour National USPAP Update Course</b>				
2/3/12-2/3/12	Kansas City	Kansas City, MO	Rosanne Saitta	816-358-2089
2/3/12-2/3/12	Louisiana	Baton Rouge, LA	Dee Fazio	504-833-4949
2/7/12-2/7/12	Arkansas	Little Rock, AR	Lynda Hampel	501-786-4502
2/7/12-2/7/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
2/7/12-2/7/12	North Carolina	Greensboro, NC	Nancy L. Toombs	336-297-9511
2/8/12-2/8/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
2/9/12-2/9/12	Maine	Augusta, ME	Robert F. Pietroski	207-772-8989
2/10/12-2/10/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
2/10/12-2/10/12	Greater Tennessee	Knoxville, TN	Myra Withers	615-515-9700
2/10/12-2/10/12	Maine	Portland, ME	Robert F. Pietroski, SRA	207-772-8989x10
2/13/12-2/13/12	Central Texas	Fort Worth, TX	Ruth Kelton	972-233-2244
2/14/12-2/14/12	North Carolina	Concord, NC	Nancy L. Toombs	336-297-9511
2/15/12-2/15/12	Nebraska	Lincoln, NE	Steve Medill, MAI	402-488-5900
2/15/12-2/15/12	Southern California	Ontario, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
2/16/12-2/16/12	Northern Illinois	Rockford, IL	Charles Davidson, MAI	815-231-1226
2/17/12-2/17/12	Connecticut	Orange, CT	Jackie Beauchaine	860-482-9992
2/17/12-2/17/12	Phoenix	Phoenix, AZ	Jeannie Beeaff	602-284-6219
2/17/12-2/17/12	South Texas	San Antonio, TX	Mary Mainz	210-223-6666
2/17/12-2/17/12	Texas Plains	Lubbock, TX	Carol Bradley	432-683-3850
2/21/12-2/21/12	Ozark Mountain	Rogers, AR	Susie Fletcher	479-366-1336
2/22/12-2/22/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
2/22/12-2/22/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
2/24/12-2/24/12	Bluegrass	Madisonville, KY	Susan Katz	502-727-9181
2/24/12-2/24/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
2/24/12-2/24/12	North Texas	Dallas, TX	Ruth A.Kelton	972-233-2244
2/24/12-2/24/12	Texas Plains	Midland, TX	Carol Bradley	432-683-5830
2/27/12-2/27/12	Greater St. Louis	Creve Coeur, MO	Michael C. Curran	315-965-1171
3/1/12-3/1/12	Northern Virginia	Woodbridge, VA	Pamela C. Mack	703-868-3062
3/1/12-3/1/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
3/1/12-3/1/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
3/2/12-3/2/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/2/12-3/2/12	Mahoning Valley	Warren, OH	Jean M English	724-342-6801
3/2/12-3/2/12	Wisconsin	Milwaukee, WI	Christopher Ruditys	414-271-6858
3/8/12-3/8/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
3/8/12-3/8/12	Chicago	Bloomington, IL	LA Anderson	312-616-9405
3/8/12-3/8/12	West Coast Florida	Tallahassee, FL	Nancy Bachor	813-962-4003
3/9/12-3/9/12	Greater Tennessee	Chattanooga, TN	Myra Withers	615-515-9700
3/9/12-3/9/12	Long Island	Plainview, NY	Francine L. Morgenstern	516-248-8964

3/9/12-3/9/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
3/10/12-3/10/12	Connecticut	Danbury, CT	Jackie Beauchaine	860-482-9992
3/12/12-3/12/12	Greater Kansas State	Wichita, KS	Mary Green / Courtley Jackson	316-943-4288
3/13/12-3/13/12	Greater Kansas State	Topeka, KS	Mary Green / Courtley Jackson	316-943-4288
3/14/12-3/14/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
3/15/12-3/15/12	Iowa	Sioux City, IA	Wayne J. Hennessey	641-755-3442
3/15/12-3/15/12	North Carolina	Cary, NC	Nancy L. Toombs	336-297-9511
3/16/12-3/16/12	Cardinal Ohio	Maumee, OH	DebbieLee M. Dougherty	614-442-3391
3/16/12-3/16/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/22/12-3/22/12	Bluegrass	Owensboro, KY	Susan Katz	502-727-9181
3/22/12-3/22/12	Massachusetts	Sturbridge, MA	Lianne Andreucci	781-397-8922
3/22/12-3/22/12	Virginia Commonwealth	Roanoke, VA	William Austin	434-294-6093
3/23/12-3/23/12	Delaware	Newark, DE	Jim Mullin	302-475-7375
3/23/12-3/23/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/23/12-3/23/12	Reno-Carson-Tahoe	Reno, NV	Tina M. Anderson	702-838-8489
3/26/12-3/26/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
3/27/12-3/27/12	Iowa	Davenport, IA	Wayne Hennessey	641-755-3442
3/28/12-3/28/12	Rhode Island	Warwick, RI	Lianne Andreucci	781-397-8922
3/29/12-3/29/12	Iowa	Des Moines, IA	Wayne J. Hennessey	641-755-3442
3/29/12-3/29/12	Northwestern Pennsylvania	Erie, PA	Pete Allessie	814-864-6413
3/30/12-3/30/12	Chicago	Naperville, IL	L. A. Anderson	312-616-9405
3/30/12-3/30/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/4/12-4/4/12	Bluegrass	Florence, KY	Susan Katz	502-727-9181
4/5/12-4/5/12	Connecticut	Berlin, CT	Jackie Beauchaine	860-482-9992
4/11/12-4/11/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9405
4/11/12-4/11/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
4/12/12-4/12/12	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
4/13/12-4/13/12	Iowa	Cedar Rapids, IA	Wayne J. Hennessey	641-755-3442
4/18/12-4/18/12	Philadelphia Metro	Ft. Washington, PA	Tiffany L Lewis	610-326-0100
4/23/12-4/23/12	Colorado	Grand Junction, CO	Sherry Engleberg	303-691-0487
4/25/12-4/25/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
4/26/12-4/26/12	Northern Illinois	Galena, IL	Charles Davidson, MAI	815-231-7084
4/26/12-4/26/12	Sacramento Sierra	Chico, CA	Jenny Stephanopoulos	916-972-9700
4/27/12-4/27/12	Chicago	Naperville, IL	LA Anderson	312-616-9405
4/27/12-4/27/12	Greater St. Louis	Creve Coeur, MO	Michael C. Curran	315-965-1171
5/3/12-5/3/12	Great Lakes	Kentwood, MI	Joan Kaczor	810-364-5640
5/7/12-5/7/12	South Texas	Corpus Christi, TX	Mary Mainz	210-223-6666
5/10/12-5/10/12	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
5/10/12-5/10/12	Utah	Sandy, UT	Sheri Zaugg	801-294-6715
5/10/12-5/10/12	West Coast Florida	Ft. Myers, FL	Nancy Bachor	813-962-4003
5/11/12-5/11/12	Great Lakes	Troy, MI	Joan Kaczor	810-364-5640
5/11/12-5/11/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/16/12-5/16/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
5/18/12-5/18/12	Chicago	Naperville, IL	L.A. Anderson	312-616-9406
5/18/12-5/18/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
5/18/12-5/18/12	South Florida	Palm Beach Gardens, FL	Debra McClave	954-229-0499
5/18/12-5/18/12	Wisconsin	Milwaukee, WI	Christopher Ruditys	414-271-6858
5/21/12-5/21/12	Las Vegas	Henderson, NV	Tina M. Anderson	702-838-8489
5/23/12-5/23/12	Mid-Michigan	Lansing, MI	Geri Root	517-669-3914
5/24/12-5/24/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
5/30/12-5/30/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
5/31/12-5/31/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
5/31/12-5/31/12	Seattle	TBD Darcy Galvan	206-622-8425	
6/6/12-6/6/12	Chicago	Chicago, IL	LA Anderson	312-616-9405
6/7/12-6/7/12	Austin	Austin, TX	Sandra Cardona	512-219-0602
6/8/12-6/8/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
6/9/12-6/9/12	South Florida	Miami, FL	Debra McClave	954-229-0499
6/13/12-6/13/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
6/13/12-6/13/12	Southern California	Woodland Hills, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
6/14/12-6/14/12	Chicago	Bloomington, IL	LA Anderson	312-616-9405
6/14/12-6/14/12	Great Lakes	Flint, MI	Joan Kaczor	810-232-5300
6/20/12-6/20/12	Chicago	Chicago, IL	LA Anderson	312-616-9405

6/28/12-6/28/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
7/12/12-7/12/12	East Florida	Indian Harbour Beach, FL	Lauren Dowling	813-651-5904
7/13/12-7/13/12	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
7/17/12-7/17/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
7/26/12-7/26/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/10/12-8/10/12	Cardinal Ohio	Columbus, OH	DebbieLee M Dougherty	614-442-3391
8/24/12-8/24/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
9/10/12-9/10/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
9/14/12-9/14/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
9/20/12-9/20/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
9/21/12-9/21/12	East Florida	Gainesville, FL	Lauren Dowling	813-651-5904
9/27/12-9/27/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
10/3/12-10/3/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
10/12/12-10/12/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
10/12/12-10/12/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
10/22/12-10/22/12	Las Vegas	Henderson, NV	Tina M. Anderson	702-838-8489
10/26/12-10/26/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
10/26/12-10/26/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
11/5/12-11/5/12	Colorado	Colorado Springs, CO	Sherry Engleberg	303-691-0487
11/7/12-11/7/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
11/9/12-11/9/12	West Coast Florida	Lakewood Ranch, FL	Nancy Bachor	813-962-4003
11/10/12-11/10/12	East Florida	Maitland, FL	Lauren Dowling	813-651-5904
12/3/12-12/3/12	Colorado	Loveland, CO	Sherry Engleberg	303-691-0487
12/6/12-12/6/12	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
12/7/12-12/7/12	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
12/7/12-12/7/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
12/13/12-12/13/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020

#### General Appraiser Sales Comparison Approach

2/8/12-2/11/12	Philadelphia Metro	Willow Grove, PA	Tiffany L. Lewis	610-326-0100
2/21/12-2/24/12	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
3/13/12-3/16/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
3/16/12-3/24/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
3/26/12-3/28/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
4/3/12-4/6/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
5/1/12-5/4/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
5/2/12-5/5/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
5/22/12-5/25/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
6/4/12-6/7/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/6/12-8/9/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
8/7/12-8/10/12	Puerto Rico and Caribbean	San Juan, PR	Justin Elkin	939-397-2999
9/11/12-9/14/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
9/12/12-9/15/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
9/13/12-9/21/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
9/19/12-9/22/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
10/22/12-10/25/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/23/12-10/26/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487

#### General Appraiser Site Valuation & Cost Approach

3/20/12-3/23/12	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
3/30/12-4/2/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
4/9/12-4/12/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
4/16/12-4/19/12	Philadelphia Metro	Plymouth Meeting, PA	Tiffany L. Lewis	610-326-0100
5/1/12-5/4/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
5/16/12-5/19/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
6/8/12-6/12/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
7/9/12-7/12/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
8/13/12-8/16/12	Southern California	La Palma, CA	Lianna Chaparyan / Linda Zimmer	818-957-5111
8/20/12-8/23/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9404
9/4/12-9/7/12	Puerto Rico and Caribbean	San Juan, PR	Justin Elkin	939-397-2999
9/25/12-9/28/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
10/12/12-10/20/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716

10/17/12-10/20/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
10/29/12-11/1/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/13/12-11/16/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
12/10/12-12/13/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487

#### General Appraiser Report Writing and Case Studies

2/6/12-2/9/12	Northern California	San Jose, CA	Lisa M. Estes	925-932-7753
2/8/12-2/11/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
2/20/12-2/23/12	Southern Idaho	Boise, ID	Claudia Conger	208-571-3819
3/5/12-3/8/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
5/1/12-5/4/12	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
6/13/12-6/16/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/19/12-6/22/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
7/18/12-7/21/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
9/25/12-9/28/12	Seattle	Kent, WA	Darcy Galvan	206-622-8425
10/3/12-10/6/12	Philadelphia Metro	Plymouth Meeting, PA	Tiffany L. Lewis	610-326-0100
10/8/12-10/11/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
10/8/12-10/11/12	Southern California	Costa Mesa, CA	Lianna Chaparyan / Linda Zimmer	818-957-5111
10/19/12-10/22/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
10/23/12-10/26/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
11/26/12-11/29/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
12/3/12-12/6/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676

#### 15-Hour National USPAP Course

2/9/12-2/10/12	Austin	Austin, TX	Sandra Cardona	512-219-0602
3/1/12-3/2/12	Massachusetts	Woburn, MA	Lianne Andreucci	378-397-8922
3/8/12-3/9/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
3/8/12-3/9/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/8/12-3/9/12	Northern California	Lafayette, CA	Lisa M Estes	925-932-7753
3/12/12-3/13/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/20/12-3/21/12	Chicago	Chicago, IL	L. A. Anderson	312-616-9406
3/23/12-3/24/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
3/23/12-3/24/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
3/26/12-3/27/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
3/30/12-3/31/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/2/12-4/16/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
4/16/12-4/17/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
6/11/12-6/12/12	Great Lakes	Port Huron, MI	Joan Kaczor	810-364-5640
6/20/12-6/21/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/22/12-6/23/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
7/16/12-7/17/12	Chicago	Chicago, IL	LA Anderson	312-616-9405
8/1/12-8/20/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
9/14/12-9/15/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/14/12-9/15/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
10/22/12-10/23/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
10/29/12-10/30/12	Chicago	Chicago, IL	LA Anderson	312-616-9405
11/9/12-11/10/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
11/16/12-12/10/12	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
12/6/12-12/7/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979

#### Advanced Market Analysis and Highest & Best Use

2/13/12-2/17/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
2/16/12-2/21/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
4/23/12-4/27/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
5/21/12-5/25/12	Southern California	Ontario, CA	Lianna Chaparyan / Linda Zimmer	818-957-5111
6/11/12-6/15/12	Appraisal Institute	Ft. Lauderdale, FL	National Programs	312-335-4207
6/11/12-6/15/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
6/18/12-6/22/12	Appraisal Institute	St. Louis, MO	National Programs	312-335-4207
7/24/12-7/28/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
8/22/12-8/28/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/17/12-9/21/12	Appraisal Institute	Las Vegas, NV	National Programs	312-335-4207
9/25/12-9/29/12	Houston	Houston, TX	Lori Wilkins	713-668-1757

<b>Advanced Income Capitalization</b>				
2/13/12–2/18/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
2/20/12–2/24/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
3/12/12–3/16/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
3/19/12–3/23/12	Seattle	Kent, WA	Darcy Galvan	206-622-8425
4/23/12–4/27/12	Appraisal Institute	Connecticut, CT	National Programs	312-335-4207
5/8/12–5/12/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
6/4/12–6/8/12	Appraisal Institute	Little Rock, AR	National Programs	-
6/15/12–6/20/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/26/12–6/30/12	North Carolina	Greensboro, NC	Nancy L Toombs	336-297-9511
8/13/12–8/17/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
9/17/12–9/21/12	Austin	Austin, TX	Sandra Cardona	512-761-8768
10/4/12–10/9/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
10/22/12–10/26/12	Appraisal Institute	Washington, DC	National Programs	312-335-4207
10/22/12–10/26/12	Southern California	Ontario, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
<b>Quantitative Analysis</b>				
3/19/12–3/23/12	Appraisal Institute	Chicago, IL	National Programs	312-335-4207
7/9/12–7/13/12	Appraisal Institute	Houston, TX	National Programs	312-335-4207
10/15/12–10/19/12	Appraisal Institute	Portland, OR	National Programs	312-335-4207
<b>Advanced Concepts &amp; Case Studies</b>				
3/8/12–3/14/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/15/12–3/21/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/2/12–4/7/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
4/16/12–4/21/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
4/16/12–4/22/12	Austin	Austin, TX	Sandra Cardona	512-219-0602
6/21/12–6/27/12	Southern California	Ontario, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
7/16/12–7/21/12	Appraisal Institute	Orlando, FL	National Programs	312-335-4207
7/16/12–7/22/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
8/6/12–8/11/12	Appraisal Institute	Dallas, TX	National Programs	312-335-4207
8/20/12–8/25/12	Appraisal Institute	Boston, MA	National Programs	312-335-4207
11/8/12–11/14/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
<b>Income Valuation of Small, Mixed-Use Properties</b>				
5/14/12–5/15/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
5/14/12–5/15/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
<b>Sales Comparison Valuation of Small, Mixed-Use Properties</b>				
8/21/12–8/22/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
<b>The Appraiser as an Expert Witness: Preparation &amp; Testimony</b>				
3/1/12–3/2/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
3/2/12–3/3/12	Phoenix	Phoenix, AZ	Jeannie Beaff	602-284-6219
3/22/12–3/23/12	Washington DC Metro	Rockville, MD	Pete Houstle	301-924-1020
4/2/12–4/3/12	Las Vegas	Henderson, NV	Tina M. Anderson	702-838-8489
6/20/12–6/21/12	West Coast Florida	Tampa, FL	Nancy Bachor	913-962-4003
8/16/12–8/17/12	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
<b>Litigation Appraising: Specialized Topics and Applications</b>				
3/22/12–3/23/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
5/17/12–5/18/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
6/7/12–6/8/12	Las Vegas	Las Vegas, NV	Tina M. Anderson	702-838-8489
6/15/12–6/16/12	Phoenix	Scottsdale, AZ	Jeannie Beeaff	602-284-6219
<b>Condemnation Appraising: Principles &amp; Applications</b>				
5/21/12–5/23/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9405
5/30/12–6/1/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
6/6/12–6/8/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
8/15/12–8/17/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
8/22/12–8/24/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111

9/12/12-9/14/12	Las Vegas	Henderson, NV	Tina Anderson	702-838-8489
10/4/12-10/6/12	Phoenix	TBD Jeannie Beeaff	602-284-6219	
<b>Valuation of Conservation Easements</b>				
4/2/12-4/6/12	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
10/15/12-10/19/12	Austin	Austin, TX	Sandra Cardona	512-219-0602
<b>Introduction to Green Buildings: Principles &amp; Concepts</b>				
2/3/12-2/3/12	Phoenix	Phoenix, AZ	Jeannie Beeaff	602-284-6219
3/28/12-3/28/12	Iowa	Davenport, IA	Wayne J. Hennessey	515-971-5285
3/30/12-3/30/12	Iowa	Des Moines, IA	Wayne J. Hennessey	515-971-5285
9/21/12-9/21/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
<b>Case Studies in Appraising Green Residential Buildings</b>				
4/20/12-4/20/12	Phoenix	Phoenix, AZ	Jeannie Beeaff	602-284-6219
<b>Fundamentals of Separating Real, Personal Property, and Intangible Business Assets</b>				
2/29/12-3/1/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/1/12-3/2/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
3/1/12-3/2/12	South Carolina	Rock Hill, SC	Caroline Stephenson	803-782-2922
3/1/12-3/2/12	Utah	Park City, UT	Sheri Zaugg	801-294-6715
3/2/12-3/3/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/2/12-3/3/12	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
3/5/12-3/6/12	Southern Arizona	Tucson, AZ	Linda Bacon	520-792-8200
3/5/12-3/6/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
3/8/12-3/9/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
3/8/12-3/9/12	Wyoming and Western South Dakota		Cheyenne, WY	Bev Luke 605-716-9011
3/12/12-3/13/12	Upstate New York	Syracuse, NY	Jack Endryck	315-624-0276
3/14/12-3/15/12	Wisconsin	Milwaukee, WI	Christopher Ruditys	414-271-6858
3/15/12-3/16/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
3/19/12-3/20/12	Arkansas	Little Rock, AR	Lynda Hampel	501-786-4502
3/19/12-3/20/12	Las Vegas	Las Vegas, NV	Tina M. Anderson	702-838-8489
3/19/12-3/20/12	Louisiana	New Orleans, LA	Dee Fazzio	504-833-4949
3/26/12-3/27/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
3/26/12-3/27/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
3/27/12-3/28/12	Southern New Jersey	Deptford, NJ	Lisa Weiss	856-415-0281
3/29/12-3/30/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
3/29/12-3/30/12	West Coast Florida	Lakewood Ranch, FL	Nancy Bachor	813-962-4003
4/5/12-4/6/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/9/12-4/10/12	Memphis-Tennessee	Memphis, TN	Susan Evans	901-218-0782
4/12/12-4/13/12	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
4/16/12-4/17/12	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
4/18/12-4/19/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
4/19/12-4/20/12	Connecticut	Berlin, CT	Jackie Beauchaine	860-482-9992
4/23/12-4/24/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
4/23/12-4/24/12	Northern California	Pleasanton, CA	Lisa Estes / Pat Moore	925-932-7753
4/26/12-4/27/12	Montana	Bozeman, MT	Jerry Mitchke	406-495-1608
5/7/12-5/8/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
5/9/12-5/10/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
5/14/12-5/15/12	Phoenix	Phoenix, AZ	Jeannie Beeaff	602-284-6219
5/16/12-5/17/12	Philadelphia Metro	Ft. Washington, PA	Tiffany L Lewis	610-326-0100
5/22/12-5/23/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
6/4/12-6/5/12	Greater St. Louis	St. Louis, MO	Michael C. Curran	315-965-1171
<b>General Appraiser Market Analysis and Highest &amp; Best Use</b>				
2/7/12-2/10/12	West Coast Florida	Temple Terrace, FL	Nancy Bachor	813-962-4003
2/10/12-2/18/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
2/15/12-2/18/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
2/20/12-2/23/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
3/6/12-3/9/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
3/12/12-3/15/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181

4/17/12-4/20/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
5/7/12-5/10/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
6/18/12-6/21/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/20/12-6/23/12	Philadelphia Metro	Plymouth Meeting, PA	Tiffany L. Lewis	610-326-0100
7/17/12-7/20/12	Seattle	Kent, WA	Darcy Galvan	253-395-3800
7/18/12-7/21/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
7/24/12-7/27/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/17/12-9/20/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9405
10/15/12-10/18/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/15/12-10/18/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
11/5/12-11/8/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
12/10/12-12/13/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499

#### Real Estate Finance Statistics and Valuation Modeling (REVISED)

3/2/12-3/3/12	Long Island	Plainview, NY	Francine L. Morgenstern	516-248-8964
3/6/12-3/7/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
3/7/12-3/9/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
3/12/12-3/13/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/14/12-3/15/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/26/12-3/27/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
4/26/12-4/27/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
5/7/12-5/8/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
5/10/12-5/11/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
5/14/12-5/15/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
5/18/12-5/19/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
6/14/12-6/15/12	Greater St. Louis	St. Louis, MO	Michael C. Curran	315-965-1171
6/14/12-6/15/12	Seattle	Kent, WA	Darcy Galvan	206-622-8425
6/28/12-6/29/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
7/17/12-7/18/12	Cardinal Ohio	Columbus, OH	DebbieLee M Dougherty	614-442-3391
7/18/12-7/19/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
7/19/12-7/20/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/17/12-9/18/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/1/12-10/2/12	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
10/3/12-10/4/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
10/15/12-10/16/12	Chicago	Chicago, IL	LA Anderson	312-616-9406
11/14/12-11/15/12	Philadelphia Metro	Plymouth Meeting, PA	Tiffany L. Lewis	610-326-0100

#### General Appraiser Income Approach/Part 1

2/6/12-2/9/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
3/14/12-3/17/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
4/16/12-4/19/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-935-0499
4/17/12-4/20/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/30/12-5/3/12	Kansas City	Kansas City, MO	Rosann Saitta	816-358-2089
5/16/12-5/18/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
6/5/12-6/8/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
6/6/12-6/9/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
7/11/12-7/14/12	Iowa	Clive, IA	Wayne J. Hennessey	641-755-3442
8/6/12-8/9/12	Cardinal Ohio	Columbus, OH	DebbieLee M. Dougherty	614-442-3391
8/7/12-8/10/12	Southern California	La Palma, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
9/10/12-9/13/12	Chicago	Chicago, IL	LA Anderson	312-616-9405
10/15/12-10/18/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
11/5/12-11/8/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

#### General Appraiser Income Approach/Part 2

2/20/12-2/23/12	Mississippi	Flowood, MS	Chris Burford, Roy Caves	601-981-7676
2/27/12-3/1/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9405
4/4/12-4/7/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
4/13/12-4/21/12	Metro New Jersey	Somerville, NJ	Debra Miller	732-494-4716
4/16/12-4/19/12	Northern California	Lafayette, CA	Lisa M. Estes	925-932-7753
5/1/12-5/4/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
5/21/12-5/24/12	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
6/11/12-6/14/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324

7/24/12-7/27/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
9/10/12-9/13/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
9/17/12-9/20/12	Southern California	Burbank, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
9/24/12-9/27/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
10/1/12-10/4/12	Cardinal Ohio	Columbus, OH	DebbieLee M. Dougherty	614-442-3391
10/1/12-10/4/12	Kansas City	Kansas City, MO	Rosanne Saitta	816-358-2089
10/19/12-10/23/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
11/12/12-11/15/12	Hoosier State	Indianapolis, IN	Shannon Okeefe	317-815-1340

#### Business Practices and Ethics

2/8/12-2/8/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
2/23/12-2/23/12	North Texas	Dallas, TX	Ruth A Kelton	972-233-2244
3/1/12-3/1/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/2/12-3/2/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
3/28/12-3/28/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
4/12/12-4/12/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9406
5/1/12-5/1/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/11/12-5/11/12	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
5/11/12-5/11/12	Utah	Sandy, UT	Sheri Zaugg	801-294-6715
6/13/12-6/13/12	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
6/15/12-6/15/12	Great Lakes	Flint, MI	joan Kaczor	810-364-5640
6/21/12-6/21/12	Chicago	Chicago, IL	L.A. Anderson	312-616-9405
7/12/12-7/12/12	Southern California	Woodland Hills, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
7/18/12-7/18/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
7/27/12-7/27/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
9/7/12-9/7/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
9/10/12-9/10/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/13/12-9/13/12	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
9/13/12-9/13/12	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
9/20/12-9/20/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
10/13/12-10/13/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
10/23/12-10/23/12	Las Vegas	Henderson, NV	Tina M. Anderson	702-838-8489
10/26/12-10/26/12	Nebraska	Omaha, NE	Steve Medill	402-488-5900
11/1/12-11/1/12	Southern California	Costa Mesa, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
11/9/12-11/9/12	Long Island	Plainview, NY	Francine L. Morgenstern	516-248-8964
12/7/12-12/7/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
12/14/12-12/14/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020

#### Litigation Skills for the Appraiser

3/21/12-3/21/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020
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#### Uniform Appraisal Standards for Federal Land Acquisitions

3/8/12-3/9/12	Northern Ohio	Independence, OH	Amy B. Cramer	216-520-0560
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#### Evaluating Commercial Construction

8/16/12-8/17/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020
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#### Effective Appraisal Writing

4/18/12-4/18/12	Nebraska	Omaha, NE	Steve Medill	402-488-5900
10/12/12-10/12/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324

#### Evaluating Residential Construction

4/27/12-4/27/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
8/15/12-8/15/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020

#### Real Estate Finance, Value, and Investment Performance

6/1/12-6/1/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
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#### Subdivision Valuation: A Comprehensive Guide to Valuing Improved Subdivisions

5/21/12-5/21/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
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#### Evaluating Commercial Construction

4/12/12-4/13/12	Alabama	Birmingham, AL	Pam Paulk	205-835-0808
5/9/12-5/10/12	Greater St. Louis	St. Louis, MO	Michael C. Curran	314-965-1171
10/3/12-10/4/12	Philadelphia Metro	TBD Tiffany L. Lewis	610-326-0100	
Evaluating Residential Construction				
5/11/12-5/11/12	Greater St. Louis	St. Louis, MO	Michael C. Curran	314-965-1171
Spotlight on USPAP: Hypothetical Conditions & Extraordinary				
5/11/12-5/11/12	East Florida	Maitland, FL	Lauren Dowling	813-651-5904
Spotlight on USPAP: Workfiles-Who, What, Where, When, How				
5/11/12-5/11/12	East Florida	Maitland, FL	Lauren Dowling	813-651-5904
Spotlight on USPAP: Common Errors and Issues				
5/11/12-5/11/12	East Florida	Maitland, FL	Lauren Dowling	813-651-5904
REO Appraisal: Appraisal of Residential Property Foreclosure				
2/24/12-2/24/12	Puerto Rico and Caribbean	San Juan, PR	Justin Elkin	939-397-2999
4/13/12-4/13/12	Greater Tennessee	Gray, TN	Myra Withers	615-515-9700
Appraisal Challenges:Declining Markets and Sales Concessions				
5/10/12-5/10/12	Central Pennsylvania	Lancaster, PA	Tracy Matroni	717-569-4625
5/11/12-5/11/12	Northern Virginia	Woodbridge, VA	Pamela C. Mack	703-868-3062
Residential Design: The Makings of a Good House				
2/29/12-2/29/12	Northern Virginia	Woodbridge, VA	Pamela C. Mack	703-868-3062
3/9/12-3/9/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/13/12-4/13/12	Hoosier State	Scottsburg, IN	Shannon O'Keefe	317-815-1340
Commercial Appraisal Engagement and Review				
3/23/12-3/23/12	Northeast New Jersey	Fairfield, NJ	Stacey Klein	201-796-1171
4/23/12-4/23/12	Hoosier State	Valparaiso,, IN	Shannon O'Keefe	317-815-1340
4/23/12-4/23/12	Wisconsin	Madison, WI	Chris Ruditys	414-271-6858
Appraising Distressed Commercial Real Estate: Here We Go Again				
6/1/12-6/1/12	Greater St. Louis	St. Louis, MO	Michael C. Curran	314-965-1171
Using Spreadsheet Programs in Real Estate Appraisals				
4/24/12-4/24/12	Hoosier State	Ft. Wayne, IN	Shannon O'Keefe	317-815-1340
9/13/12-9/13/12	Northwestern Pennsylvania	Erie, PA	Pete Allessie	814-864-6413
10/5/12-10/5/12	Alabama	Huntsville, AL	Pam Paulk	205-835-0808
The Discounted Cash Flow Model: Concepts, Issues, and Apps.				
5/9/12-5/9/12	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
Valuation by Comparison: Residential Analysis and Logic				
3/30/12-3/30/12	Greater Tennessee	Knoxville, TN	Myra Withers	615-515-9700
5/14/12-5/14/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/12/12-9/12/12	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
The Lending World in Crisis-What Clients Need Their Appraisers to Know Today				
2/13/12-2/13/12	Greater Kansas State	Wichita, KS	Mary Green / Courtley Jackson	316-943-4288
2/28/12-2/28/12	Washington DC Metro	Fairfax, VA	Peter Houstle	301-924-1020
3/22/12-3/22/12	Western NY/Ontario	Cheektowaga, NY	Melina Alessi	716-912-5419
8/9/12-8/9/12	North Star	St. Paul, MN	Maribelle Cushman	651-633-0679
Advanced Spreadsheet Modeling for Valuation Applications				
3/22/12-3/23/12	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
3/29/12-3/30/12	Massachusetts	Boston, MA	Lianne Andreucci	781-397-8922
4/17/12-4/18/12	Maryland	Greenbelt, MD	Tim McKenna	410-752-3318
4/18/12-4/19/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
4/26/12-4/27/12	Northern Ohio	Independence, OH	Amy B. Cramer	216-520-0560

5/10/12-5/11/12	Arkansas	Little Rock, AR	Lynda Hampel	501-786-4502
Whatever Happened to Quality Assurance in Residential Appraisals: Avoiding Risky Appraisals and Risky Loans				
9/11/12-9/11/12	Maryland	Linthicum, MD	Tim Mckenna	410-752-3318
Appraising the Appraisal: Appraisal Review-General				
2/2/12-2/2/12	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
2/3/12-2/3/12	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
2/3/12-2/3/12	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
2/24/12-2/24/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
2/27/12-2/27/12	Southern California	Burbank, CA	Lianna Chaparyan/Linda Zimmer	818-957-5111
3/2/12-3/2/12	Kansas City	Kansas City, MO	Rosanne Saitta	816-358-2089
3/15/12-3/15/12	Sacramento Sierra	Sacramento, CA	Jenny Stephanopoulos	916-972-9700
3/16/12-3/16/12	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/9/12-4/9/12	Massachusetts	Needham, MA	Lianne Andreocci	781-397-8922
4/13/12-4/13/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
4/19/12-4/19/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/20/12-4/20/12	Pittsburgh Metropolitan	Pittsburgh, PA	Mary Ann Hertzog	412-563-1900
4/27/12-4/27/12	Arkansas	Little Rock, AR	Lynda Hampel	501-786-4502
4/27/12-4/27/12	Houston	Houston, TX	Lori Wilkins	713-668-1757
5/4/12-5/4/12	West Coast Florida	Tampa, FL	Nancy Bachor	813-962-4003
5/7/12-5/7/12	Las Vegas	Henderson, NV	Tina Anderson	702-838-8489
5/7/12-5/7/12	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
5/18/12-5/18/12	Washington DC Metro	Rockville, MD	Peter Houstle	301-924-1020
6/6/12-6/6/12	Cardinal Ohio	Columbus, OH	DebbieLee M. Dougherty	614-442-3391
9/18/12-9/18/12	Memphis-Tennessee	Memphis, TN	Susan Evans	901-218-0782
9/21/12-9/21/12	Reno-Carson-Tahoe	Reno, NV	Tina Anderson	702-838-8489
10/17/12-10/17/12	Utah	Salt Lake City, UT	Sheri Zaugg	801-264-6715
Thinking Outside the Form: Tools, Techniques, and Opportunities for Residential Appraising				
2/10/12-2/10/12	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
3/3/12-3/3/12	Mahoning Valley	Warren, OH	Jean M. English	724-342-6801
3/9/12-3/9/12	Alabama	Mobile, AL	Pam Paulk	205-835-0808
3/14/12-3/14/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
4/27/12-4/27/12	Washington DC Metro	Fairfax, VA	Peter Houstle	301-924-1020
5/9/12-5/9/12	Northeastern Penn.	Bethlehem, PA	Michele Glower	484-951-4081
10/15/12-10/15/12	Nebraska	Omaha, NE	Steve Medill	402-488-5900
Analyzing Tenant Credit Risk and Commercial Lease Analysis				
2/2/12-2/2/12	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
3/29/12-3/29/12	Philadelphia Metro	Ft. Washington, PA	Tiffany L. Lewis	610-326-0100
3/30/12-3/30/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
4/26/12-4/26/12	South Carolina	Mt. Pleasant, SC	Caroline Stephenson	803-782-2922
9/14/12-9/14/12	Iowa	Cedar Rapids, IA	Wayne J. Hennessey	515-971-5285
9/28/12-9/28/12	Kansas City	Kansas City, MO	Rosanne Saitta	816-358-2089
12/13/12-12/13/12	Greater Tennessee	Knoxville, TN	Myra Withers	615-515-9700
Residential Applications: Using Technology to Measure and Support Assignment Results				
2/8/12-2/8/12	Arkansas	Little Rock, AR	Lynda Hampel	501-786-4502
3/3/12-3/3/12	East Florida	Orlando, FL	Lauren Dowling	813-651-5904
3/12/12-3/12/12	Long Island	Plainview, NY	Francine L. Morgenstern	516-248-8964
3/13/12-3/13/12	Southern California	Ontario, CA	Lianna Chaparyan	818-957-5111xx20
3/14/12-3/14/12	Connecticut	Berlin, CT	Jackie Beauchaine	860-482-9992
3/26/12-3/26/12	South Texas	San Antonio, TX	Mary Mainz	210-223-6666
3/30/12-3/30/12	Green Country of Oklahoma	Tulsa, OK	Susan Lamkin	918-832-9008
4/19/12-4/19/12	Maryland	Greenbelt, MD	Tim McKenna	410-752-3318
4/26/12-4/26/12	South Carolina	Charleston, SC	Caroline Stephenson	803-782-2922
5/11/12-5/11/12	Rio Grande	Albuquerque, NM	Ruth Kelton	972-233-2244
5/11/12-5/11/12	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
5/18/12-5/18/12	Iowa	Cedar Rapids, IA	Wayne J. Hennessey	515-971-5285
5/22/12-5/22/12	Massachusetts	Randolph, MA	Lianne Andreucci	781-397-8922
6/4/12-6/4/12	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499

6/5/12–6/5/12	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
8/23/12–8/23/12	West Coast Florida	TBD Nancy Bachor	813-962-4003	
9/28/12–9/28/12	Greater Tennessee	Gray, TN	Myra Withers	615-515-9700
The Uniform Appraisal Dataset from Fannie Mae and Freddie Mac				
5/22/12–5/22/12	Cardinal Ohio	Columbus, OH	DebbieLee M. Dougherty	614-442-3391
General Demonstration Appraisal Report Writing Seminar				
3/2/12–3/2/12	Northern California	San Jose, CA	Lisa M. Estes	925-932-7753
4/23/12–4/23/12	Southern California	Burbank, CA	Lianna Chaparyan	818-957-5111