



Course/Seminar Schedule (as of November 7, 2009)

The following are Appraisal Institute courses/seminars currently scheduled throughout the country. **Courses are typically five days and are listed at the front of this list. Seminars are typically one day and are found at the latter half of the list.** To receive specific information on a particular course/seminar, please call the contact person listed for the course/seminar location. This schedule is updated on a regular basis and is subject to change. This schedule is also available on our Web page at www.appraisalinstitute.org.

DATE	SPONSOR	LOCATION	CONTACT	TELEPHONE
—Real Estate Finance Statistics and Valuation Modeling				
11/12/09–11/13/09	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
11/30/09–12/1/09	Houston	Houston, TX	Lori Wilkins	713-668-1757
1/21/10–1/22/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
2/22/10–2/23/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/8/10–3/9/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
3/9/10–3/10/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
4/14/10–4/15/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
4/23/10–4/24/10 832-9008	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-
5/5/10–5/6/10	Cardinal Ohio	Maumee, OH	Sally Lawton	614-442-3391
5/7/10–5/8/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
5/24/10–5/25/10	Northern California	San Jose, CA	Lisa Estes / Pat Moore	925-932-7753
6/7/10–6/8/10	Southern California	Los Angeles, CA	Lianna Chaparyan	818-957-5111x20
6/17/10–6/18/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/15/10–9/16/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
9/20/10–9/21/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
9/23/10–9/24/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
9/23/10–9/24/10	Utah	Bountiful, UT	Sheri Zaugg	801-294-6715
9/29/10–9/30/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/28/10–10/29/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
11/8/10–11/9/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
—Residential Market Analysis and Highest & Best Use				
11/19/09–11/20/09	Phoenix	Phoenix, AZ	Jeannie Beeaff	602-284-6219
1/25/10–1/26/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/22/10–2/23/10	Southern California	Costa Mesa, CA	Zouka Rosen	818-957-5111x21
3/1/10–3/2/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/16/10–3/17/10	Southern Arizona	Tucson, AZ	Linda Bacon	520-792-8200
3/19/10–3/20/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
6/10/10–6/11/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
9/20/10–9/21/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
10/5/10–10/6/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/18/10–11/19/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
—Basic Appraisal Principles				
1/22/10–1/29/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
1/27/10–1/30/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
1/27/10–1/30/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
2/8/10–2/11/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405

2/19/10–2/22/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/9/10–3/12/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
3/9/10–3/12/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/9/10–3/12/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/15/10–3/18/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
4/13/10–4/16/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
4/19/10–4/22/10	Great Lakes	Port Huron, MI	Joan Kaczor	810-364-5640
5/3/10–5/6/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
6/1/10–6/4/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/18/10–8/21/10	Iowa	Clive, IA	Wayne Hennessey	641-439-2349
9/13/10–9/16/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
9/14/10–9/17/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/21/10–9/24/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/27/10–10/30/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560

—Basic Appraisal Procedures

11/6/09–11/9/09	North Texas	Plano, TX	Ruth Kelton	972-233-2244
2/19/10–2/27/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
2/22/10–2/25/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/23/10–2/26/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
2/24/10–2/27/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
3/3/10–3/6/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
3/15/10–3/18/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
3/16/10–3/19/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/17/10–3/20/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/19/10–3/22/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
5/17/10–5/20/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
5/17/10–5/20/10	Great Lakes	Port Huron, MI	Joan Kaczor	810-364-5640
6/5/10–6/9/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
7/6/10–7/9/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
8/23/10–8/26/10	Iowa	Clive, IA	Wayne Hennessey	641-439-2349
9/21/10–9/24/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/27/10–9/30/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
9/29/10–10/2/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/1/10–10/4/10	North Texas	Arlington, TX	Ruth Kelton	972-233-2244
11/1/10–11/4/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560

—Residential Report Writing and Case Studies

12/4/09–12/5/09	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
3/25/10–3/26/10	Colorado	Aurora, CO	Sherry Engleberg	303-791-0487
4/12/10–4/13/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
4/20/10–4/21/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
7/16/10–7/17/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
10/4/10–10/5/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
10/18/10–10/19/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
12/3/10–12/4/10 832-9008	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-

—Residential Site Valuation and Cost Approach

11/19/09–11/20/09	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
11/19/09–11/20/09	Washington DC Metro	Rockville, MD	Peter Houstle	301-725-2508
1/27/10–1/28/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/18/10–2/19/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
2/18/10–2/19/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
3/3/10–3/4/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/4/10–3/5/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
5/6/10–5/7/10	Northern California	Fairfield, CA	Lisa Estes / Pat Moore	925-932-7753
7/9/10–7/10/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
9/22/10–9/23/10	Chicago	Chicago, IL	Kate Pahl	312-616-9405
10/7/10–10/8/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

—Residential Sales Comparison and Income Approaches

11/16/09–11/19/09	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
12/15/09–12/18/09	Virginia Commonwealth	Midlothian, VA	Karie Walker	804-377-0940
3/1/10–3/4/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
3/22/10–3/25/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/24/10–5/27/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
7/12/10–7/15/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
10/18/10–10/21/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405

—Adv. Residential Applications & Case Studies, Pt. I

11/18/09–11/19/09	Appraisal Institute	Dallas, TX	National Programs	312-335-4140
3/24/10–3/25/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
4/22/10–4/23/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
4/28/10–4/29/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
6/2/10–6/3/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
7/19/10–7/20/10	Southern California	Garden Grove, CA	Lianna Chaparyan	818-957-5111x20
8/4/10–8/5/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
9/15/10–9/16/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
10/20/10–10/21/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

—Advanced Residential Report Writing, Pt. II

11/20/09–11/24/09	Appraisal Institute	Dallas, TX	National Programs	312-335-4140
3/26/10–3/30/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
4/30/10–5/4/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
6/4/10–6/8/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
8/6/10–8/10/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
9/17/10–9/21/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405

330GRE—Apartment Appraisal: Concepts and Applications

2/25/10–2/26/10	Northern California	San Francisco, CA	Lisa Estes / Pat Moore	925-932-7753
4/8/10–4/9/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979

400GR—7-Hour National USPAP Update Course

11/6/09–11/6/09	Nebraska	Omaha, NE	Joni Williams	402-592-8014
11/17/09–11/17/09	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-832-9008
11/19/09–11/19/09	Cardinal Ohio	Columbus, OH	Amy Cramer	216-520-0560
11/20/09–11/20/09	Cardinal Ohio	Maumee, OH	Amy Cramer	216-520-0560
11/20/09–11/20/09	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
11/20/09–11/20/09	Memphis-Tennessee	Memphis, TN	Susan Evans	901-218-0782
11/20/09–11/20/09	Rhode Island	Warwick, RI	Elsie John	401-433-6985
11/23/09–11/23/09	Colorado	Colorado Springs, CO	Sherry Engleberg	303-691-0487
12/2/09–12/2/09	Washington DC Metro	Rockville, MD	Peter Houstle	301-725-2508
12/3/09–12/3/09	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
12/3/09–12/3/09	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
12/4/09–12/4/09	Connecticut	Berlin, CT	Jackie Cswerko	860-482-9992
12/7/09–12/7/09	Colorado	Loveland, CO	Sherry Engleberg	303-691-0487
12/9/09–12/9/09	Virginia Commonwealth	Midlothian, VA	Karie Walker	804-377-0940
12/11/09–12/11/09	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
12/11/09–12/11/09	Southern New Jersey	Deptford, NJ	Lisa Weiss	856-415-0281
12/14/09–12/14/09	Western NY/Ontario	Buffalo, NY	Melina Alessi	716-912-6419
1/11/10–1/11/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
1/11/10–1/11/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
1/15/10–1/15/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
1/15/10–1/15/10	Northeastern Penn.	Bethlehem, PA	Kenneth Bell	610-807-5848
1/15/10–1/15/10	Vermont	Montpelier, VT	Sean Sargeant	802-775-5916
1/20/10–1/20/10	Mid-Hudson	Goshen, NY	Yvette Molinas	845-986-4863
1/22/10–1/22/10	Northern California	San Jose, CA	Lisa Estes / Pat Moore	925-932-7753
1/22/10–1/22/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
1/28/10–1/28/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
1/29/10–1/29/10	Sacramento Sierra	Sacramento, CA	Emily Bernardis	916-972-9700
2/1/10–2/1/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/5/10–2/5/10	Montana	Helena, MT	Jerry Mitchke	406-495-1608

2/10/10-2/10/10	North Carolina	Cary, NC	Nancy Toombs	336-297-9511
2/11/10-2/11/10	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
2/12/10-2/12/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
2/18/10-2/18/10	Seattle	Seattle, WA	Darcy Galvan	206-622-8425
2/19/10-2/19/10	North Carolina	Concord, NC	Nancy Toombs	336-297-9511
2/22/10-2/22/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
2/24/10-2/24/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
3/4/10-3/4/10	North Carolina	Charlotte, NC	Nancy Toombs	336-297-9511
3/4/10-3/4/10	Northwestern Pennsylvania	Erie, PA	Pete Allesie	814-864-6413
3/10/10-3/10/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
3/10/10-3/10/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
3/11/10-3/11/10	N Indiana-SW Michigan	South Bend, IN	Nancy Toombs	336-297-9511
3/15/10-3/15/10	East Florida	Gainesville, FL	Lauren Dowling	407-888-9480
3/19/10-3/19/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
3/25/10-3/25/10	Sacramento Sierra	Chico, CA	Emily Bernardis	916-972-9700
4/8/10-4/8/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
4/9/10-4/9/10	Las Vegas	TBA, NV	Tina Anderson	702-838-8489
4/13/10-4/13/10	Iowa	Des Moines, IA	Wayne Hennessey	641-439-2349
4/14/10-4/14/10	Iowa	Davenport, IA	Wayne Hennessey	641-439-2349
4/15/10-4/15/10	Greater Kansas State	Wichita, KS	Trecia McDowell	316-265-7695
4/15/10-4/15/10	Metro New Jersey	New Brunswick, NJ	Debra Miller	732-494-4716
4/16/10-4/16/10	Delaware	Wilmington, DE	James T. Mullin	302-475-7375
4/16/10-4/16/10	Great Lakes	Port Huron, MI	Joan Kaczor	810-364-5640
4/16/10-4/16/10	Greater Kansas State	Topeka, KS	Trecia A. McDowell	316-265-7695
4/17/10-4/17/10	South Florida	Boca Raton, FL	Judy Curtis	954-229-0499
4/30/10-4/30/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
5/5/10-5/5/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
5/6/10-5/6/10	West Coast Florida	Ft. Myers, FL	Nancy Bachor	813-935-4311
5/7/10-5/7/10	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
5/7/10-5/7/10	Utah	Salt Lake City, UT	Sheri Zaugg	801-294-6715
5/13/10-5/13/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
5/14/10-5/14/10	Seattle	Seattle, WA	Darcy Galvan	206-622-8425
5/14/10-5/14/10	South Carolina	Charleston, SC	Caroline Stephenson	803-782-2922
5/20/10-5/20/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
5/21/10-5/21/10	Hoosier State	Fort Wayne, IN	Shannon O'Keefe	317-815-1340
5/25/10-5/25/10	Hoosier State	Evansville, IN	Shannon O'Keefe	317-815-1340
6/3/10-6/3/10	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
6/9/10-6/9/10 832-9008	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-
6/11/10-6/11/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
6/12/10-6/12/10	South Florida	Miami, FL	Judy Curtis	954-229-0499
6/16/10-6/16/10	Iowa	Davenport, IA	Wayne Hennessey	641-439-2349
6/17/10-6/17/10	Southern California	Los Angeles, CA	Zouka Rosen	818-957-5111x21
6/18/10-6/18/10	Iowa	Des Moines, IA	Wayne Hennessey	641-439-2349
7/14/10-7/14/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
7/15/10-7/15/10	East Florida	Indian Harbour, FL	Lauren Dowling	407-888-9480
7/22/10-7/22/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
8/16/10-8/16/10	Colorado	Grand Junction, CO	Sherry Engleberg	303-691-0487
8/19/10-8/19/10	West Coast Florida	Lakewood Ranch, FL	Nancy Bachor	813-935-4311
9/1/10-9/1/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/10/10-9/10/10	Stonewall Jackson	Leesburg, VA	Craig Sewell	540-868-2751
9/17/10-9/17/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/1/10-10/1/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
10/1/10-10/1/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
10/12/10-10/12/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
10/13/10-10/13/10	Philadelphia Metro	Ft. Washington, PA	Roblyn Selkin	610-238-0535
10/14/10-10/14/10	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
10/14/10-10/14/10	Seattle	Seattle, WA	Darcy Galvan	206-622-8425
10/15/10-10/15/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
10/16/10-10/16/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
10/21/10-10/21/10	Austin	Austin, TX	Sandra Cardona	512-219-0602
10/21/10-10/21/10	Las Vegas	TBA, NV	Tina Anderson	702-838-8489

10/22/10–10/22/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
11/3/10–11/3/10	Southern California	Burbank, CA	Lianna Chaparyan	818-957-5111x20
11/5/10–11/5/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
11/8/10–11/8/10	Colorado	Colorado Springs, CO	Sherry Engleberg	303-691-0487
11/9/10–11/9/10	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-832-9008
12/6/10–12/6/10	Colorado	Loveland, CO	Sherry Engleberg	303-691-0487

401G—General Appraiser Sales Comparison Approach

11/9/09–11/12/09	South Florida	Ft. Lauderdale, FL	Debra McClave	954-229-0499
12/14/09–12/17/09	Hoosier State	Indianapolis, IN	Shannon Madden	317-815-1340
1/26/10–1/29/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
2/22/10–2/25/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
3/12/10–3/20/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
4/5/10–4/8/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
4/19/10–4/22/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
4/19/10–4/22/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
5/4/10–5/7/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/5/10–5/8/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
5/10/10–5/13/10	Southern California	Burbank, CA	Zouka Rosen	818-957-5111x21
6/2/10–6/5/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/8/10–6/11/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
6/16/10–6/19/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
8/17/10–8/20/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
8/23/10–8/26/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
10/5/10–10/8/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/25/10–10/28/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
11/1/10–11/4/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
11/9/10–11/12/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/10/10–11/13/10	Houston	Houston, TX	Ginger Coleman	713-668-1757

402G—General Appraiser Site Valuation & Cost Approach

11/9/09–11/12/09	Houston	Houston, TX	Lori Wilkins	713-668-1757
11/17/09–11/20/09	Hoosier State	Indianapolis, IN	Shannon Madden	317-815-1340
11/17/09–11/20/09	Virginia Commonwealth	Midlothian, VA	Karie Walker	804-377-0940
1/11/10–1/14/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/26/10–3/1/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
4/23/10–4/26/10	Utah	Bountiful, UT	Sheri Zaugg	801-294-6715
5/3/10–5/6/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
5/10/10–5/13/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/24/10–5/27/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
6/7/10–6/10/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/8/10–6/11/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
7/12/10–7/15/10	Southern California	Burbank, CA	Zouka Rosen	818-957-5111x21
7/26/10–7/29/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
8/23/10–8/26/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
8/27/10–8/30/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
9/15/10–9/18/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
10/6/10–10/9/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
10/12/10–10/15/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/19/10–10/22/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
10/20/10–10/23/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
11/16/10–11/19/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

405G—General Appraiser Report Writing and Case Studies

11/13/09–11/16/09	North Texas	Plano, TX	Ruth Kelton	972-233-2244
12/1/09–12/4/09	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
12/8/09–12/11/09	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/1/10–3/4/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
5/3/10–5/6/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
5/10/10–5/13/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
6/7/10–6/10/10	Colorado	Denver, CO	Sherry Engleberg	303-691-0487

6/11/10–6/15/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/16/10–6/19/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
6/22/10–6/25/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
7/14/10–7/17/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
10/18/10–10/21/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
10/25/10–10/28/10	Southern California	Los Angeles, CA	Zouka Rosen	818-957-5111x21
11/9/10–11/12/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
12/13/10–12/16/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

410GR—15-Hour National USPAP Course

11/6/09–11/7/09	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
11/10/09–11/11/09	North Texas	Plano, TX	Ruth Kelton	972-233-2244
11/19/09–11/20/09	Houston	Houston, TX	Lori Wilkins	713-668-1757
11/30/09–12/15/09	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
12/5/09–12/12/09	Southern New Jersey	Glassboro, NJ	Lisa Weiss	856-415-0281
12/10/09–12/11/09	Great Plains	Oklahoma City, OK	Mary Clements	405-702-2030
12/10/09–12/11/09	Great Plains	Oklahoma City, OK	Mary Clements	405-702-2030
2/9/10–2/10/10	Philadelphia Metro	Ft. Washington, PA	Roblyn Selkin	610-238-0535
2/27/10–2/28/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/8/10–3/9/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
3/15/10–3/16/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/19/10–3/20/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
3/23/10–3/24/10	North Texas	Plano, TX	Ruth Kelton	972-233-2244
3/29/10–3/30/10	Southern California	Burbank, CA	Lianna Chaparyan	818-957-5111x20
3/31/10–4/1/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
4/23/10–4/24/10	Northern California	San Jose, CA	Lisa Estes / Pat Moore	925-932-7753
6/3/10–6/4/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
6/7/10–6/8/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
6/9/10–6/10/10	Great Lakes	Port Huron, MI	Joan Kaczor	810-364-5640
6/10/10–6/11/10	Utah	Salt Lake City, UT	Sheri Zaugg	801-294-6715
6/14/10–6/15/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/17/10–6/18/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
9/9/10–9/10/10	Iowa	Clive, IA	Wayne Hennessey	515-971-5285
9/25/10–9/26/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
9/27/10–9/28/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
10/5/10–10/6/10	North Texas	Arlington, TX	Ruth Kelton	972-233-2244
10/7/10–10/8/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
11/5/10–11/6/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560

430ADM—Appraisal Curriculum Overview (1-day Residential)

12/3/09–12/3/09	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
12/12/09–12/12/09	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
2/24/10–2/24/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480
3/5/10–3/5/10	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-832-9008
3/15/10–3/15/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
3/16/10–3/16/10	Philadelphia Metro	Ft. Washington, PA	Roblyn Selkin	610-238-0535
4/22/10–4/22/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
5/6/10–5/6/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
7/22/10–7/22/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
9/13/10–9/13/10	Las Vegas	Henderson, NV	Tina Anderson	702-838-8489
10/1/10–10/1/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
10/14/10–10/14/10	N Indiana-SW Michigan	Angola, IN	Nancy Toombs	336-297-9511
10/28/10–10/28/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/4/10–11/4/10	Utah	Bountiful, UT	Sheri Zaugg	801-294-6715
11/11/10–11/11/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324

430BDM—Appraisal Curriculum Overview (2-day General)

12/3/09–12/4/09	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
12/12/09–12/13/09	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
2/24/10–2/25/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480

3/5/10–3/6/10 832-9008	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin	918-
3/15/10–3/16/10	Hoosier State	Indianapolis, IN		Shannon O'Keefe	317-815-1340
3/16/10–3/17/10	Philadelphia Metro	Ft. Washington, PA		Roblyn Selkin	610-238-0535
4/22/10–4/23/10	Nebraska	Omaha, NE		Joni Williams	402-592-8014
5/6/10–5/7/10	Southern California	Rancho Cucamonga, CA		Lianna Chaparyan	818-957-5111x20
7/22/10–7/23/10	Colorado	Aurora, CO		Sherry Engleberg	303-691-0487
9/13/10–9/14/10	Las Vegas	Henderson, NV		Tina Anderson	702-838-8489
10/1/10–10/2/10	Northern Ohio	Independence, OH		Amy Cramer	216-520-0560
10/14/10–10/15/10	N Indiana-SW Michigan	Angola, IN		Nancy Toombs	336-297-9511
10/28/10–10/29/10	Hoosier State	Indianapolis, IN		Shannon O'Keefe	317-815-1340
11/4/10–11/5/10	Greater Oregon	Tigard, OR		Vicki Champ	503-316-1979
11/4/10–11/5/10	Utah	Bountiful, UT		Sheri Zaugg	801-294-6715
11/11/10–11/12/10	San Diego	San Diego, CA		Patti Kreutzer	858-292-7324

510—Advanced Income Capitalization

11/16/09–11/21/09	Philadelphia Metro	Conshohocken, PA		Roblyn Selkin	610-238-9950
12/3/09–12/10/09	Phoenix	Phoenix, AZ		Jeannie Beeaff	602-284-6219
1/21/10–1/27/10	Chicago	Chicago, IL		Kate Fulford	312-616-9405
2/8/10–2/13/10	Houston	Houston, TX		Ginger Coleman	713-668-1757
4/15/10–4/21/10	Northern Ohio	Independence, OH		Amy Cramer	216-520-0560
5/17/10–5/22/10	North Texas	Arlington, TX		Ruth Kelton	972-233-2244
5/20/10–5/26/10	Colorado	Aurora, CO		Sherry Engleberg	303-691-0487
6/11/10–6/17/10	San Diego	San Diego, CA		Patti Kreutzer	858-292-7324
8/2/10–8/7/10	Atlanta Area	Atlanta, GA		Suzanne Brockway	770-803-0024
8/9/10–8/13/10	West Coast Florida	Tampa, FL		Nancy Bachor	813-935-4311
9/13/10–9/18/10	Houston	Houston, TX		Ginger Coleman	713-668-1757
9/16/10–9/21/10	Inland Northwest	Spokane, WA		Darcy Galvan	509-489-2208
9/16/10–9/22/10	Southern California	Arcadia, CA		Lianna Chaparyan	818-957-5111x20

530—Advanced Sales Comparison & Cost Approaches

11/16/09–11/21/09	Chicago	Chicago, IL		Kate Pahl	312-616-9408
11/30/09–12/5/09	Cardinal Ohio	Columbus, OH		Amy Cramer	216-520-0560
12/14/09–12/20/09	Bluegrass	Louisville, KY		Susan Katz	502-727-9181
1/18/10–1/23/10	Houston	Houston, TX		Ginger Coleman	713-668-1757
1/20/10–1/26/10	Northern California	Oakland, CA		Lisa Estes / Pat Moore	925-932-7753
2/4/10–2/10/10	Southern California	Costa Mesa, CA		Zouka Rosen	818-957-5111x21
2/18/10–2/24/10	Mississippi	Jackson, MS		Roy Caves	601-981-7676
3/11/10–3/17/10	Chicago	Chicago, IL		Kate Fulford	312-616-9405
4/12/10–4/17/10	West Coast Florida	Tampa, FL		Nancy Bachor	813-935-4311
5/17/10–5/22/10	North Star	St. Paul, MN		Maribelle Cushman	651-633-0676
6/14/10–6/19/10	North Carolina	Greensboro, NC		Nancy Toombs	336-297-9511
7/22/10–7/27/10	South Florida	Ft. Lauderdale, FL		Judy Curtis	954-229-0499
8/23/10–8/28/10	Atlanta Area	Atlanta, GA		Suzanne Brockway	770-803-0024
9/20/10–9/25/10	Houston	Houston, TX		Ginger Coleman	713-668-1757
10/14/10–10/20/10	Chicago	Chicago, IL		Kate Fulford	312-616-9405

540—Report Writing and Valuation Analysis

11/9/09–11/14/09	Southern California	Arcadia, CA		Zouka Rosen	818-957-5111x21
2/1/10–2/6/10	Houston	Houston, TX		Ginger Coleman	713-668-1757
2/11/10–2/16/10	Hoosier State	Indianapolis, IN		Shannon O'Keefe	317-815-1340
2/22/10–2/27/10	South Florida	Ft. Lauderdale, FL		Judy Curtis	954-229-0499
3/22/10–3/27/10	North Star	St. Paul, MN		Maribelle Cushman	651-633-0676
4/12/10–4/17/10	Chicago	Chicago, IL		Kate Fulford	312-616-9405
4/12/10–4/17/10	Southern California	Costa Mesa, CA		Zouka Rosen	818-957-5111x21
7/12/10–7/17/10	North Carolina	Greensboro, NC		Nancy Toombs	336-297-9511
7/19/10–7/24/10	East Florida	Ocoee, FL		Lauren Dowling	407-888-9480
8/2/10–8/7/10	Northern California	Oakland, CA		Lisa Estes / Pat Moore	925-932-7753
9/27/10–10/2/10	Atlanta Area	Atlanta, GA		Suzanne Brockway	770-803-0024
10/25/10–10/30/10	Chicago	Chicago, IL		Kate Fulford	312-616-9405

550—Advanced Applications

11/11/09–11/17/09	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
12/7/09–12/12/09	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-9950
1/25/10–1/30/10	Utah	Bountiful, UT	Sheri Zaugg	801-294-6715
2/1/10–2/6/10	North Texas	Arlington, TX	Ruth Kelton	972-233-2244
2/4/10–2/10/10	Chicago	Chicago, IL	Kate Fulfold	312-616-9405
5/3/10–5/8/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
5/10/10–5/15/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
6/24/10–6/30/10	Southern California	Garden Grove, CA	Lianna Chaparyan	818-957-5111x20
8/12/10–8/18/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
9/29/10–10/5/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487

600GRE—Income Valuation of Small, Mixed-Use Properties

11/19/09–11/20/09	Massachusetts	Woburn, MA	Lianne Andreucci	781-397-8922
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620GRE—Sales Comparison Valuation of Small, Mixed-Use Properties

12/10/09–12/11/09	Massachusetts	Randolph, MA	Lianne Andreucci	781-397-8922
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700GRE—The Appraiser as an Expert Witness: Preparation & Testimony

3/15/10–3/16/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
3/29/10–3/30/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
4/29/10–4/30/10	Northern California	San Francisco, CA	Lisa Estes / Pat Moore	925-932-7753
5/3/10–5/4/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
5/19/10–5/20/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
8/2/10–8/3/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
10/28/10–10/29/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324

705GRE—Litigation Appraising: Specialized Topics and Applications

2/4/10–2/5/10	Pittsburgh Metropolitan	Pittsburgh, PA	Mary Ann Hertzig	412-563-1900
2/25/10–2/26/10	Seattle	Seattle, WA	Darcy Galvan	206-622-8425
3/11/10–3/12/10	Las Vegas	TBA, NV	Tina Anderson	702-838-8489
3/26/10–3/27/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
4/22/10–4/23/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
5/5/10–5/6/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
8/4/10–8/5/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
8/23/10–8/24/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
9/23/10–9/24/10	Northern California	San Francisco, CA	Lisa Estes / Pat Moore	925-932-7753
9/27/10–9/28/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890

715GRE—Condemnation Appraising: Principles & Applications

12/7/09–12/9/09	Sacramento Sierra	Sacramento, CA	Emily Bernardis	916-972-9700
2/24/10–2/26/10	Utah	Salt Lake City, UT	Sheri Zaugg	801-294-6715
2/25/10–2/27/10	Pittsburgh Metropolitan	Pittsburgh, PA	Mary Ann Hertzig	412-563-1900
3/15/10–3/17/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
3/22/10–3/24/10	Chicago	Chicago, IL	Kate Fulfold	312-616-9405
8/9/10–8/11/10	Chicago	Chicago, IL	Kate Fulfold	312-616-9405
9/9/10–9/11/10	Southern California	Costa Mesa, CA	Lianna Chaparyan	818-957-5111x20
10/4/10–10/6/10	East Florida	TBA, FL	Lauren Dowling	407-888-9480
12/8/10–12/10/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979

N400G—General Appraiser Market Analysis & Highest and Best Use

11/9/09–11/12/09	Mississippi	Jackson, MS	Roy Caves	601-981-7676
12/7/09–12/10/09	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
2/15/10–2/18/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
2/19/10–2/27/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
2/24/10–2/27/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
3/1/10–3/4/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
4/27/10–4/30/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
6/16/10–6/19/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/22/10–6/25/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
7/13/10–7/16/10	Iowa	Clive, IA	Wayne Hennessey	515-971-5285
8/11/10–8/15/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
8/16/10–8/19/10	Southern California	Garden Grove, CA	Zouka Rosen	818-957-5111x21

8/24/10–8/27/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
10/27/10–10/30/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
11/1/10–11/4/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

N403G—General Appraiser Income Approach/Part 1

12/1/09–12/4/09	Hoosier State	Indianapolis, IN	Shannon Madden	317-815-1340
12/1/09–12/4/09	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
1/12/10–1/15/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
1/22/10–1/30/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
2/16/10–2/19/10	Austin	Austin, TX	Sandra Cardona	512-219-0602
2/16/10–2/19/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
3/8/10–3/11/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
3/15/10–3/18/10	Southern California	Burbank, CA	Lianna Chaparyan	818-957-5111x20
3/22/10–3/25/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
3/24/10–3/27/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
4/6/10–4/9/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
4/26/10–4/29/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
6/2/10–6/5/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/8/10–6/11/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
7/13/10–7/16/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
7/20/10–7/23/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
8/2/10–8/5/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
9/21/10–9/24/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
10/4/10–10/7/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
10/15/10–10/19/10	Utah	Sandy, UT	Sheri Zaugg	801-294-6715
11/9/10–11/12/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
11/30/10–12/3/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

N404G—General Appraiser Income Approach/Part 2

12/8/09–12/11/09	Hoosier State	Indianapolis, IN	Shannon Madden	317-815-1340
3/1/10–3/4/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
3/26/10–3/30/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
4/20/10–4/23/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
4/20/10–4/23/10	Southern California	Arcadia, CA	Lianna Chaparyan	818-957-5111x20
4/21/10–4/24/10	Philadelphia Metro	Conshohocken, PA	Robin Selkin	610-238-0535
4/26/10–4/29/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
5/14/10–5/22/10	Metro New Jersey	Piscataway, NJ	Debra Miller	732-494-4716
6/7/10–6/10/10	Northern California	Oakland, CA	Lisa Estes / Pat Moore	925-932-7753
6/7/10–6/10/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
6/14/10–6/17/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
7/19/10–7/22/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
7/27/10–7/30/10	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
8/17/10–8/20/10	Cardinal Ohio	Columbus, OH	Sally Lawton	614-442-3391
9/14/10–9/17/10	Austin	Austin, TX	Sandra Cardona	512-219-0602
9/27/10–9/30/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
10/8/10–10/12/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
12/6/10–12/9/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

N420DM—Business Practices and Ethics

11/12/09–11/12/09	Virginia Commonwealth	Midlothian, VA	Karie Walker	804-377-0940
11/19/09–11/19/09	Mid-Michigan	Lansing, MI	Lynne Kohon	517-349-1970
11/19/09–11/19/09	N Indiana-SW Michigan	South Bend, IN	Nancy Toombs	336-297-9511
11/20/09–11/20/09	Central California	Bakersfield, CA	Wendy Henderson	661-664-4636
12/1/09–12/1/09	Rhode Island	Warwick, RI	Elsie John	401-433-6985
12/3/09–12/3/09	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
12/3/09–12/3/09	Washington DC Metro	Rockville, MD	Peter Houstle	301-725-2508
12/4/09–12/4/09	Houston	Houston, TX	Ginger Coleman	713-668-1757
12/4/09–12/4/09	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
12/4/09–12/4/09	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
12/4/09–12/4/09	Pittsburgh Metropolitan	Pittsburgh, PA	Mary Ann Hertzog	412-563-1900
12/4/09–12/4/09	South Florida	Fort Lauderdale, FL	Debra McClave	954-229-0499
12/4/09–12/4/09	Southern New Jersey	Deptford, NJ	Lisa Weiss	856-415-0281

12/10/09–12/10/09	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
12/11/09–12/11/09	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
1/27/10–1/27/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
2/12/10–2/12/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
2/19/10–2/19/10	Seattle	Seattle, WA	Darcy Galvan	206-622-8425
2/26/10–2/26/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480
3/19/10–3/19/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
4/8/10–4/8/10	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
5/5/10–5/5/10	Southern California	Rancho Cucamonga, CA	Zouka Rosen	818-957-5111x21
5/6/10–5/6/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
5/6/10–5/6/10	Utah	Salt Lake City, UT	Sheri Zaugg	801-294-6715
6/4/10–6/4/10	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
6/25/10–6/25/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
7/15/10–7/15/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
7/23/10–7/23/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
9/2/10–9/2/10	Northwestern Pennsylvania	Erie, PA	Pete Allesie	814-864-6413
9/22/10–9/22/10	Southern California	Los Angeles, CA	Zouka Rosen	818-957-5111x21
9/30/10–9/30/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
10/1/10–10/1/10	Stonewall Jackson	Leesburg, VA	Craig Sewell	540-868-2751
10/7/10–10/7/10	Colorado	Aurora, CO	Sherry Engleberg	303-691-0487
10/15/10–10/15/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
10/16/10–10/16/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
11/3/10–11/3/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
11/8/10–11/8/10	N Indiana-SW Michigan	South Bend, IN	Nancy Toombs	336-297-9511
12/3/10–12/3/10	Northeastern Penn.	Bethlehem, PA	Kenneth A. Bell	610-807-5848
12/3/10–12/3/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
12/10/10–12/10/10	Houston	Houston, TX	Ginger Coleman	713-668-1757
649—Litigation Skills for the Appraiser				
12/7/09–12/7/09	Metropolitan New York	New York, NY	Connie Puccio	866-966-3710
4/8/10–4/8/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
5/20/10–5/20/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
667—Valuation of Detrimental Conditions				
11/18/09–11/18/09	Philadelphia Metro	Ft. Washington, PA	Roblyn Selkin	610-238-9950
673—Appraisal of Local Retail Properties				
11/19/09–11/19/09	Metro New Jersey	East Brunswick, NJ	Debra Miller	732-494-4716
12/8/09–12/8/09	Virginia Commonwealth	Roanoke, VA	Karie Walker	804-377-0940
698—Associates Guidance Leadership Program				
12/10/09–12/10/09	Greater Tennessee	Nashville, TN	Myra Withers	615-515-9700
722—Understanding and Testing DCF Valuation Models				
4/26/10–4/26/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
7/22/10–7/22/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
731—Appraisal Review - General				
11/20/09–11/20/09	North Texas	Dallas, TX	Ruth Kelton	972-233-2244
3/12/10–3/12/10	N Indiana-SW Michigan	South Bend, IN	Nancy Toombs	336-297-9511
734—Convincing Residential Appraisals				
4/29/10–4/29/10	Southern California	Burbank, CA	Lianna Chaparyan	818-957-5111x20
740—Appraising the Tough Ones				
5/20/10–5/20/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
746—Uniform Appraisal Standards for Federal Land Acquisitions				
11/5/09–11/6/09	Great Lakes	Livonia, MI	Joan Kaczor	810-364-5640
11/18/09–11/19/09	Appraisal Institute	Little Rock, AR	National Programs	312-335-4140
11/18/09–11/19/09	Southern Arizona	Tucson, AZ	Linda Bacon	520-792-8200
12/14/09–12/15/09	Appraisal Institute	New Orleans, LA	National Programs	312-335-4140

12/14/09–12/15/09	Appraisal Institute	Albuquerque, NM	National Programs	312-335-4140
12/17/09–12/18/09	Appraisal Institute	Phoenix, AZ	National Programs	312-335-4140
2/26/10–2/27/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480
6/8/10–6/9/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
752—Appraisal Consulting: A Solutions Approach for Professionals				
2/2/10–2/2/10	Green Country of Oklahoma		Tulsa, OK	Susan Lamkin 918-832-9008
6/2/10–6/2/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
8/26/10–8/26/10	Southern California	Costa Mesa, CA	Lianna Chaparyan	818-957-5111x20
753—Evaluating Commercial Construction				
1/20/10–1/21/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
9/23/10–9/24/10	N Indiana-SW Michigan	Angola, IN	Nancy Toombs	336-297-9511
10/19/10–10/20/10	Las Vegas	Henderson, NV	Tina Anderson	702-838-8489
754—Rates and Ratios: Making sense of GIMs, OARs, and DCFs				
3/18/10–3/18/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
5/7/10–5/7/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
6/14/10–6/14/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
6/15/10–6/15/10	Hoosier State	Clarksville, IN	Shannon O'Keefe	317-815-1340
755—Effective Appraisal Writing				
2/27/10–2/27/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
6/21/10–6/21/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
761—Evaluating Residential Construction				
1/22/10–1/22/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
9/22/10–9/22/10	N Indiana-SW Michigan	Angola, IN	Nancy Toombs	336-297-9511
10/22/10–10/22/10	Las Vegas	Henderson, NV	Tina Anderson	702-838-8489
764—Real Estate Finance, Value, and Investment Performance				
11/12/09–11/12/09	Utah	Salt Lake City, UT	Sheri Zaugg	801-294-6715
11/13/09–11/13/09	Washington DC Metro	Rockville, MD	Peter Houstle	301-725-2508
767—Introduction to Income Capitalization				
10/22/10–10/22/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
772—Subdivision Valuation				
5/21/10–5/21/10	Southern California	Simi Valley, CA	Lianna Chaparyan	818-957-5111x20
776—What Clients Would Like Their Appraisers to Know				
6/8/10–6/8/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
778—Reviewing Residential Appraisal Reports				
3/12/10–3/12/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
780—Condominiums, Co-Ops, and PUDs				
2/19/10–2/19/10	Southern California	Los Angeles, CA	Lianna Chaparyan	818-957-5111x20
781—Reviewing and Underwriting Residential Appraisal Reports				
11/20/09–11/20/09	Great Plains	Oklahoma City, OK	Mary Clements	405-702-2030
783—Quality Assurance in Residential Appraisals				
10/8/10–10/8/10	Alabama	Mobile, AL	Pam Paulk	205-835-0808
787—Forecasting Revenue				
10/21/10–10/21/10	West Coast Florida	Ft. Myers, FL	Nancy Bachor	813-935-4311
788—Evaluating Commercial Construction				
5/14/10–5/15/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324

789—Evaluating Residential Construction

5/13/10–5/13/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
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790—Office Building Valuation: A Contemporary Perspective

5/14/10–5/14/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/3/10–11/3/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311

796—Spotlight on USPAP: Confidentiality

2/11/10–2/11/10	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640
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800—An Introduction to Valuing Commercial Green Buildings

11/11/09–11/11/09	Appraisal Institute	Cancun	-	-
5/7/10–5/7/10	Alabama	Huntsville, AL	Pam Paulk	205-835-0808
8/20/10–8/20/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
9/24/10–9/24/10	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560

801—Spotlight on USPAP: Common Errors and Issues

11/18/09–11/18/09	Northern Ohio	Independence, OH	Amy Cramer	216-520-0560
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802—REO Appraisal: Appraisal of Residential Property Foreclosure

11/13/09–11/13/09	Austin	Austin, TX	Sandra Cardona	512-219-0602
11/18/09–11/18/09	Southern New Jersey	Deptford, NJ	Lisa Weiss	856-415-0281
2/5/10–2/5/10	Alabama	Birmingham, AL	Pam Paulk	205-835-0808
2/10/10–2/10/10	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
3/15/10–3/15/10	Southern Arizona	Tucson, AZ	Linda Bacon	520-792-8200
4/13/10–4/13/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

803—Appraisal Challenges: Declining Markets and Sales Concessions

1/22/10–1/22/10	Great Lakes	Troy, MI	Joan Kaczor	810-364-5640
4/27/10–4/27/10	Southern California	San Bernardino, CA	Zouka Rosen	818-957-5111x21
5/24/10–5/24/10	Hoosier State	Evansville, IN	Shannon O'Keefe	317-815-1340
6/3/10–6/3/10	Northwestern Pennsylvania	Erie, PA	Pete Allesie	814-864-6413

804—Residential Design: The Makings of a Good House

11/16/09–11/16/09	Appraisal Institute	Charleston, WV	National Programs	312-335-4140
11/17/09–11/17/09	Appraisal Institute	Covington, KY	National Programs	312-335-4140
11/20/09–11/20/09	Appraisal Institute	Henderson, NV	National Programs	312-335-4140
12/4/09–12/4/09	Appraisal Institute	Atlanta, GA	National Programs	312-335-4140
12/16/09–12/16/09	Appraisal Institute	Seattle, WA	National Programs	312-335-4140
2/18/10–2/18/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
6/30/10–6/30/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979

806—Introduction to FHA Appraising

3/25/10–3/25/10	Iowa	Davenport, IA	Wayne Hennessey	641-439-2349
3/26/10–3/26/10	Iowa	Des Moines, IA	Wayne Hennessey	641-439-2349
5/3/10–5/3/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
6/10/10–6/10/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340

807—Commercial Appraisal Engagement and Review Seminar

2/24/10–2/24/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480
4/12/10–4/12/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
4/23/10–4/23/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922

808—Valuation of Green Residential Properties

8/20/10–8/20/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
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809—Appraising Distressed Commercial Real Estate: Here We Go

11/6/09–11/6/09	Maryland	Linthicum, MD	Tim McKenna	410-752-3318
11/6/09–11/6/09	North Star	St. Paul, MN	Maribelle Cushman	651-633-0676
11/6/09–11/6/09	Pittsburgh Metropolitan	Pittsburgh, PA	Mary Ann Hertzog	412-563-1900
11/11/09–11/11/09	Appraisal Institute	Cancun	-	-
12/2/09–12/2/09	Great Lakes	Grand Rapids, MI	Joan Kaczor	810-364-5640

12/3/09–12/3/09	Great Lakes	Livonia, MI	Joan Kaczor	810-364-5640
1/20/10–1/20/10	Wyoming	Chamberlain, SD	Bev Luke	605-716-9011
1/22/10–1/22/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
1/29/10–1/29/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
2/18/10–2/18/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-935-4311
3/5/10–3/5/10	Alabama	Montgomery, AL	Pam Paulk	205-835-0808
4/13/10–4/13/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
5/21/10–5/21/10	Inland Northwest	Spokane, WA	Darcy Galvan	509-489-2208

811—Using Spreadsheet Programs in Real Estate Appraisals

11/12/09–11/12/09	San Diego	San Diego, CA	Patti Kreutzer	858-292-7324
11/20/09–11/20/09	Atlanta Area	Atlanta, GA	Suzanne Brockway	770-803-0024
2/3/10–2/3/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
2/12/10–2/12/10	Greater Kansas State	Wichita, KS	Trecia A. McDowell	316-265-7695
2/16/10–2/16/10	North Carolina	Greensboro, NC	Nancy Toombs	336-297-9511
2/19/10–2/19/10	Stonewall Jackson	Woodbridge, VA	Craig Sewell	540-868-2751
2/25/10–2/25/10	East Florida	Orlando, FL	Lauren Dowling	407-888-9480
3/5/10–3/5/10	South Carolina	Greenville, SC	Caroline Stephenson	803-782-2922
4/14/10–4/14/10	N Indiana-SW Michigan	South Bend, IN	Nancy Toombs	336-297-9511
4/29/10–4/29/10	Montana	Bozeman, MT	Jerry Mitchke	406-495-1608
4/30/10–4/30/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489
5/13/10–5/13/10	Greater Oregon	Tigard, OR	Vicki Champ	503-316-1979
5/24/10–5/24/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
6/16/10–6/16/10	Hoosier State	tba, IN	Shannon O'Keefe	317-815-1340

813—Introduction to Valuation for Financial Reporting

1/27/10–1/27/10	Connecticut	Berlin, CT	Jackie Cswerko	860-482-9992
2/4/10–2/4/10	Montana	Helena, MT	Jerry Mitchke	406-495-1608
2/19/10–2/19/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499
3/4/10–3/4/10	Massachusetts	Boston, MA	Lianne Andreucci	781-397-8922
4/16/10–4/16/10	San Diego	San Diego, CA	Patti Kreutzer	858-292-7342
4/22/10–4/22/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
5/14/10–5/14/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
6/11/10–6/11/10	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
8/13/10–8/13/10	Chicago	Chicago, IL	Kate Fulford	312-616-9405
9/17/10–9/17/10	Nebraska	Omaha, NE	Joni Williams	402-592-8014
9/20/10–9/20/10	East Florida	Maitland, FL	Lauren Dowling	407-888-9480
9/24/10–9/24/10	Iowa	Cedar Rapids, IA	Wayne Hennessey	515-971-5285

814—Introduction to Conservation Easement Valuation

11/12/09–11/12/09	Massachusetts	Natick, MA	Lianne Andreucci	781-397-8922
2/12/10–2/12/10	Great Lakes	Flint, MI	Joan Kaczor	810-364-5640

815—The Discounted Cash Flow Model: Concepts, Issues, and Apps.

12/9/09–12/9/09	Appraisal Institute	Ft. Washington, PA	National Programs	312-335-4140
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816—Valuation by Comparison: Residential Analysis and Logic

11/23/09–11/23/09	Hoosier State	Indianapolis, IN	Shannon O'Keefe	317-815-1340
11/30/09–11/30/09	Rhode Island	Warwick, RI	Elsie John	401-433-6985
12/1/09–12/1/09	Louisiana	Shreveport, LA	Dee Marcus	504-833-4949
1/11/10–1/11/10	Wyoming	Casper, WY	Bev Luke	307-235-2531
1/20/10–1/20/10	Wyoming	Chamberlain, SD	Bev Luke	605-716-9011
1/22/10–1/22/10	East Florida	Altamonte Springs, FL	Lauren Dowling	407-888-9480
3/8/10–3/8/10	Long Island	Plainview, NY	Francine Morgenstern	516-248-8964
3/19/10–3/19/10	Stonewall Jackson	Woodbridge, VA	J. Craig Sewell	540-868-2751
3/25/10–3/25/10	West Coast Florida	Lakewood Ranch, FL	Nancy Bachor	813-935-4111
4/30/10–4/30/10	Montana	Bozeman, MT	Jerry Mitchke	406-495-1608
5/25/10–5/25/10	Greater St. Louis	St. Louis, MO	Cathy Mifflin	314-355-8890
7/16/10–7/16/10	Las Vegas	Las Vegas, NV	Tina Anderson	702-838-8489

817—Spotlight on USPAP: Appraisal Review

4/17/10–4/17/10	South Florida	Boca Raton, FL	Judy Curtis	954-229-0499
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4/22/10–4/22/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
6/12/10–6/12/10	South Florida	Miami, FL	Judy Curtis	954-229-0499
8/5/10–8/5/10 832-9008	Green Country of Oklahoma		Broken Arrow, OK	Susan Lamkin 918-
10/1/10–10/1/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	954-229-0499

818—Spotlight on USPAP: Agreement for Services-Instructions

1/21/10–1/21/10	South Carolina	Columbia, SC	Caroline Stephenson	803-782-2922
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DEMO—General Demonstration Appraisal Report Writing Seminar

11/16/09–11/16/09	Appraisal Institute	Indianapolis, IN	Admissions Department	312-335-4111
1/25/10–1/25/10	South Florida	Ft. Lauderdale, FL	Judy Curtis	-
2/19/10–2/19/10	Bluegrass	Louisville, KY	Susan Katz	502-727-9181
2/24/10–2/24/10	Chicago	Chicago, IL	LA Anderson	312-616-9406
3/26/10–3/26/10	Southern California	Burbank, CA	Zouka Rosen	818-957-5111x21
6/17/10–6/17/10	West Coast Florida	Tampa, FL	Nancy Bachor	813-879-7010