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Overview

Seminar Description

This seminar, *Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications*, will help you ensure that your work for federal acquisition agencies meets the highest standards. Federal land acquisition programs have unique appraisal needs. This two-day seminar will acquaint participants with these needs and provide practical procedures and solutions to ensure that their appraisal reports comply with federal requirements. Any experienced residential or general appraiser who seeks an expanded client base that includes federal acquisition agencies will learn to apply the *Uniform Appraisal Standards for Federal Land Acquisitions*, including the four special valuation rules related to federal land acquisition appraisals.

Learning Objectives

At the conclusion of the seminar, participants will be able to

- Apply the *Uniform Appraisal Standards for Federal Land Acquisitions* when appraising for federal land acquisitions.
- Describe the purpose and scope of federal appraisals.
- Employ the valuation rules related to federal land acquisitions.
- Apply and document the approaches to value.
- Employ the special rules applicable to partial acquisition appraisals.

Classroom Guidelines

To make the seminar a positive experience for everyone attending, please follow these guidelines when class is in session:

- 100% attendance is required. No exceptions.
- Limit use of laptops to classroom projects.
- Communicate with business associates during break time instead of class time.
- Put away reading materials such as newspapers and books that are not used in class.

- Silence cell phones.
- Use recording devices only if prior permission has been granted.
- Refrain from ongoing conversations with those seated near you and other distracting behavior.

General Information

- **Calculator.** A financial calculator is required. The accepted model used in the seminar is the HP-12C.
- **Breaks.** There will be a 15-minute break during the morning session and another during the afternoon session. The lunch break is one hour. A meal is not provided unless specified in the sponsor's advertising or in your seminar confirmation materials.
- **Attendance sheets** will be distributed during class to verify your attendance during the morning and afternoon sessions. Attendance for the entire seminar is required.
- **Certificates of completion** will be provided (mailed) after completion of the seminar.

Required Text

- Interagency Land Acquisition Conference. *Uniform Appraisal Standards for Federal Land Acquisitions*. Chicago: Appraisal Institute in cooperation with the U.S. Department of Justice, 2000.