

## Summary of Requirements for MAI Membership

For full requirement details, please refer to [Regulation No. 1](#) and the [MAI Procedure Manual](#)  
For more information on these requirements and alternatives, please see the [Path to Designated Membership](#) page under the  
Membership section on [www.appraisalinstitute.org](http://www.appraisalinstitute.org)

<p>Membership</p> <p>Good Moral Character</p> <p>Ethics and Standards Education Requirements</p>	<p>Must be a general Associate member in good standing for at least 12 months prior to applying for MAI Designated membership</p> <p>Must have good moral character</p> <p>Must provide proof of passing an approved <a href="#">15-Hour National USPAP</a> course and exam* and complete the Appraisal Institute course <a href="#">Business Practices and Ethics</a></p> <p>*Note: Associate members who work solely outside the United States may complete the <a href="#">International Valuation Standards</a> course instead of the USPAP course</p>
<p>Course/Exam Requirements</p>	<p>Unless AQB criteria for general state certification or certain degrees are attained, the following Level I Exams are required:</p> <ul style="list-style-type: none"> <li>• <a href="#">Basic Appraisal Principles</a></li> <li>• <a href="#">Basic Appraisal Procedures</a></li> <li>• <a href="#">General Appraiser Income Approach/Part I</a></li> <li>• <a href="#">General Appraiser Income Approach/Part II</a></li> <li>• <a href="#">General Appraiser Sales Comparison Approach</a></li> <li>• <a href="#">General Appraiser Site Valuation &amp; Cost Approach</a></li> <li>• <a href="#">General Market Analysis and Highest and Best Use</a></li> <li>• <a href="#">Real Estate Finance, Statistics, Valuation Modeling</a></li> </ul> <p>Credit must be received for the required Appraisal Institute course and exam:</p> <ul style="list-style-type: none"> <li>• <a href="#">General Appraiser Report Writing &amp; Case Studies</a></li> </ul> <p>Credit must be received for the following <a href="#">Level II examinations</a>:</p> <ul style="list-style-type: none"> <li>• <a href="#">Advanced Income Capitalization</a></li> <li>• <a href="#">Advanced Market Analysis and Highest and Best Use</a></li> <li>• <a href="#">Advanced Concepts &amp; Case Studies</a></li> <li>• <a href="#">Quantitative Analysis</a> (required for Associate members admitted to membership AFTER 1/1/2012)</li> </ul>
<p>College Degree Requirement</p>	<p>Must have attained at least a four-year college degree from an accredited college or university (or alternative)</p>
<p>Comprehensive Exam Requirement</p>	<p>Must pass the Appraisal Institute General Comprehensive Examination</p>
<p>Experience Requirement</p>	<p>Must receive credit for 4,500 hours of Specialized Experience logged over at least a 36-month period (or alternative)</p>
<p>Demonstration Report Requirement</p>	<p>Must receive credit for a demonstration appraisal report on an income producing property (or alternative)</p>