

**Bill Board**  
1 Pawn Lane  
Lake Hiawatha, NJ 00012  
(973) 385-2365  
ByBillBoard@optionline.com

#### **SUMMARY OF QUALIFICATIONS**

- Expert in utilizing Compared Sales Analysis, Cost Approach, and Income Approach to develop opinion of market value for residential properties, 2-4 family income producing properties, and mixed use properties for mortgage banking, government funded loans, private estates, and tax purposes.
- Trained appraisal apprentices and reviewed peer appraisal reports; led a training class on Act Intelligence! for sales team.
- Founded the Local Appraisers' Association; expertise, professional standing and solid ethics warranted the respect of peers and led to the development of the association.
- Successfully maintained primary sales and marketing support for all Fortune 500 accounts.
- Established a client base of leading area lenders.

#### **EXPERIENCE**

##### *RESIDENTIAL APPRAISER*

11/04-Present **Distefano Appraisal Services**

10/07-Present **RAS Associates**

2/02-Present **Sobol & Associates**

2/02-Present **CRB Appraisal Services**

##### *REAL ESTATE SALES PERSON*

5/08-Present **Weichert Realtors**

9/06-5/08 **Century 21 Prudente**

9/04-9/06 **Weichert Realtors**

#### **AREAS OF EXPERTISE**

- HUD Approved FHA Appraiser
- Highest & Best Use
- Condominium Unit or PUD Unit
- Small Residential Income Properties
- Unique and Difficult Properties
- Vacant Land
- Mold and Hazardous Materials Found in the House
- Comparable Sales Selection/New DEP Land Use Regulations
- Mortgage and Housing Market

#### **LICENSURE**

##### **Certified Residential Appraiser**

State of New Jersey 2002

##### **Licensed Real Estate Person**

State of New Jersey 2004

#### **EDUCATION**

1998, **Rutgers the State University**

Bachelor of Arts in Communications

New Brunswick, NJ

#### **AFFILIATIONS**

Appraisal Institute, Associate Member, 2008

North Central Jersey Association of Realtors, Member, 2004

National Association of Realtors, Member, 2004