The Appraisal Institute

Appraisal Institute®
If you need valuation assistance today...

Find An Appraiser

appraisalinstitute.org/findappraiser

- Search for AI professionals throughout the United States and abroad.
- Search for AI professionals by business services and property type.
The Appraisal Institute

Leading the Way in Real Property Valuation

If you are:

• Seeking the services of a qualified real property valuation professional,
• Interested in a career in real property valuation,
• Looking for continuing education, or
• Wanting to become affiliated with the leading professional organization for real property valuation professionals;

You need to know more about the Appraisal Institute.

For more than 85 years, AI has led the way in fostering and promoting the highest standards of practice through its designation programs, education, peer review process, advocacy, research and publishing endeavors.

Designated Members of the Appraisal Institute:

• Form a network of professionals throughout the United States and abroad.
• Meet rigorous requirements in education, experience, standards and ethics.
• Are respected by courts, government agencies, lenders, corporations and others seeking real property valuation services.
• Provide services relating to the valuation of real property that help with decisions to invest, buy or sell; and answer questions about property value and suitability for various uses.
• May also serve as consultants on a range of real property valuation and usage issues, as well as appear as expert witnesses in legal proceedings.

Visit us at appraisalinstitute.org.
Leader in Appraiser Education

The breadth of Appraisal Institute offerings is second to none.

As a leader in real property valuation education, the Appraisal Institute offers an extensive curriculum of introductory and advanced courses, as well as a range of seminars on specialty topics.

AI programs are designed to address the needs of real estate appraisers, including those new to the profession, professionals earning credit toward state licensing or certification, and seasoned practitioners who wish to keep abreast of the latest techniques and developments.

- The Appraisal Institute’s education network brings courses and seminars to the local level through its nationwide chapters. Programs are taught primarily by Designated Members of the Appraisal Institute, who are experienced in the field of real property valuation, but also are familiar with the day-to-day challenges that appraisers face.

AIM for the best in professional valuation education.
Full Catalog of Courses & Seminars Available Online

Online education offers flexibility and is easy to take when and where individuals prefer.

- AI on-demand education programs are designed as learning experiences utilizing relevant research from appropriate fields such as cognitive science, educational psychology and instructional technology. The format allows for convenience and flexibility with AI’s self-paced programs.

- AI live online (Synchronous) education is a virtual program in real time with a live instructor and classmates. It combines the strengths of traditional, classroom-based instruction with the convenience of online learning.

The Appraisal Institute also conducts webinars on today’s cutting-edge appraisal issues and appraisal business practice topics. AI webinars feature live presenters in a shorter time frame.

More detailed information about AI education is available at appraisalinstitute.org/education.
World’s Leading Publisher of Appraisal Literature

• The Appraisal Institute adds to its extensive library of more than 70 titles in print by publishing books on contemporary practice issues, advances in methodology and technology, and the valuation of a range of special-purpose properties.

• More than 55 titles are available in digital formats and a variety of digital + print book packages are offered for sale.

• The premier text on real estate valuation, *The Appraisal of Real Estate*, continues to be a rich resource for the valuation profession. This flagship text and *The Dictionary of Real Estate Appraisal*, 6th edition, form the basis of most practicing appraisers’ personal reference libraries.

A complete list of titles is available at appraisalinstitute.org/store.

The Appraisal Institute offers its professionals and subscribers print and digital news publications that provide valuable information.

• *The Appraisal Journal* — A quarterly, peer-reviewed journal, TAJ serves as a forum for information and ideas on the practice and theory of valuation and analysis of real estate and related issues. appraisalinstitute.org/taj

• *Valuation magazine* — This quarterly magazine offers timely, practical information, and ideas to assist real estate appraisers in effectively conducting their business. appraisalinstitute.org/valuationmag

• *Appraiser News Online* — A weekly e-newsletter, ANO keeps appraisers abreast of industry trends, as well as legislative and regulatory matters impacting the profession.

• *Residential Update* — This monthly e-newsletter focuses on news, trends and other important developments affecting residential appraisers.

• *Washington Report and State News* — AI’s quarterly e-newsletter summarizes recent federal and state legislative, regulatory and related activities, and AI’s efforts in representing the interests of its professionals.
A Voice for the Profession in Washington

The Appraisal Institute advocates on behalf of its professionals and the valuation profession at-large.

• The Appraisal Institute maintains a government relations office in Washington, D.C., that regularly communicates with federal and state legislators and regulators to encourage the adoption of policies that best serve the public interest and the profession.

• AI also forges strategic coalitions with consumer groups, homebuilders, the mortgage insurance industry and related professional real estate associations.

• The AI government relations office pursues opportunities for Appraisal Institute professionals and other leaders to testify before Congress in the interests of the real estate valuation community and provides background briefings to legislators and staff on critical issues.
A Resource to the Profession

In addition to its education and publishing programs, the Appraisal Institute serves as a resource for the profession in other ways.

- **Find An Appraiser Tool** — AI’s comprehensive appraiser database lists AI professionals from all over the world and indicates specialties where applicable. It has become an indispensable resource to those seeking valuation services, as well as a source of business for valuers themselves.

- **Lum Library** — Funded by the Appraisal Institute Education and Relief Foundation, the Y.T. and Louise Lee Lum Library contains an extensive collection of books, journals and other reference sources, along with significant online connections to other databases, which provides support for the research needs of AI professionals.

- **Career Center** — The Career Center serves as a resource for job seekers and employers alike, specializing in opportunities in the field of real property valuation.

AI Global Influence

The Appraisal Institute assists valuation professionals in every part of the world by providing education, publications and affiliation opportunities.

- Currently, the Appraisal Institute provides education programs in Asia, Europe, Mexico and Central America.

- The Appraisal Institute has a growing international following in all of these geographies, principally through its relationship-building and teaching activities.
Membership Opportunities

The Appraisal Institute is open to real property valuation practitioners, as well as individuals from allied fields.

AI designations are conferred upon individuals who have satisfied rigorous education experience, and standards and ethics requirements.

The **MAI** membership designation is held by professionals who provide a range of services for all types of real property related to opinions of value, evaluations, review, consulting and advice regarding investment decisions, among others. Property types may include commercial, industrial, agricultural, residential and vacant land.

The **SRPA** membership designation is held by professionals who provide a range of services for all types of real property related to providing opinions of value and review, among others. Property types may include valuation of commercial, industrial, agricultural, residential and vacant land.

The **SRA** membership designation is held by professionals who provide a range of services for residential properties related to opinions of value, evaluations, reviews, consulting and advice regarding investment decisions, among others.

The **AI-GRS** membership designation is held by professionals who provide reviews of appraisals of a range of property types, including commercial, industrial, agricultural, residential and vacant land.

The **AI-RRS** membership designation is held by professionals who provide reviews of residential appraisals.

Currently, AI confers the MAI, SRA, AI-GRS and AI-RRS designations.

For more information about joining the Appraisal Institute, visit [appraisalinstitute.org/ai-affiliation](http://appraisalinstitute.org/ai-affiliation).
AI Designations

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MAI

Appraisal Institute®
SRPA

Appraisal Institute®
SRA

Appraisal Institute®
AI-GRS

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AI-RRS
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