

FAQs

Real Estate Analyst Professional Development Program 7/21/23

Participants who complete courses in the Real Estate Analyst Professional Development Program may represent that they have completed the program's curriculum and passed the examinations. Participants may not represent themselves as having a specialization, certification, competency, or expertise based solely on the successful completion of the program. The program provider does not assume any duty to the public for the services provided by program participants, or any other person or entity.

Q. Which courses are in the *Real Estate Analyst Professional Development Program*?

A. The courses below make up the *Real Estate Analyst Professional Development Program*. Additional courses may be added to the program as relevant information develops on the topic. This ensures that you are up to date with the most current information available.

- *Advanced Market Analysis & Highest and Best Use*
- *Quantitative Analysis*
- *Advanced Income Capitalization*

Q. Are there any other requirements that I must complete?

A. No, there are no other requirements.

Q. Must I be an AI Designated member to attend the courses in the *Real Estate Analyst Professional Development Program*?

A. No. Anyone may take the courses.

Q. Many years ago, I took and successfully passed the exams for *Advanced Income Capitalization (510)* and *Highest & Best Use and Market Analysis (520)*. Do these courses count towards the requirements for the *Real Estate Analyst Professional Development program*?

A. No. While the content in 510 is similar to the current *Advanced Income Capitalization* course and 520 is similar to the current *Advanced Market Analysis & Highest and Best Use* course, the overall content was updated, Excel applications were added, and before you are allowed to enroll in the courses, you're required to take an Excel course, *Excel Applications for Valuation*, to ensure you have the skills to be successful in the course.

Q. May I challenge the exams for *Advanced Income Capitalization* and *Advanced Market Analysis & Highest and Best Use*?

A. Any AI professional who previously took *Advanced Income Capitalization (510)* and/or *Highest and Best Use and Market Analysis (520)* can satisfy the requirements for the current *Advanced Income Capitalization (501GD)* and *Advanced Market Analysis & Highest and Best Use (500GD)* by challenging and passing those exams. If you successfully pass the exams, you'll have satisfied those course requirements for the *Real Estate Analyst Professional Development program*.

Q. When did 510 and 520 retire?

A. 510-*Advanced Income Capitalization* retired January 31, 2011. 520-*Highest & Best Use and Market Analysis* retired in 2007.

Q. How are the courses in the *Real Estate Analyst* program offered? In the classroom? Online? Synchronously?

A. The three courses in the program are offered in the classroom and synchronously. They are not offered as online/on-demand programs.

Q. What is the *Real Estate Analyst* Professional Development's Registry?

A. The Real Estate Analyst Professional Development Program's Registry is located on AI's website ([Real Estate Registry](#)). It lists the names of Designated Members, Candidates, Practicing Affiliates, Affiliates, or other individuals who have successfully completed the courses (attended and passed the examinations) in the *Real Estate Analyst* program. Placement on the Registry shows potential clients and employers that these individuals have obtained knowledge on this specialized topic.

Q. I have successfully completed the three courses in the *Real Estate Analyst* Professional Development Program. Will my name be added to the Registry automatically?

A. No, you will need to opt in to be placed on the Registry. The opt-in link appears on the "My Professional Development Program Registries" page. To reach this page, go to your "My Profile" page and click on "My Registries."

Q. Are the courses in this program approved as advanced education options earning the highest point values for AI CE credit?

A. Yes. AI CE credit for Designated Members, Candidates for Designation, and Practicing Affiliates will receive the following points:

- *Advanced Market Analysis & Highest and Best Use*: 375 points (attend and pass the exam); 325 points (pass exam only); 275 (attend only)
- *Quantitative Analysis*: 375 points (attend and pass the exam); 325 (pass exam only); 275 points (attend only)
- *Advanced Income Capitalization*: 375 points (attend and pass the exam); 325 (pass exam only); 275 points (attend only)