Module 1: Real Estate Markets and Analysis
Module 2: Types and Levels of Market Analysis
Module 3: The Six-Step Process and Use of Market Analysis
Module 4: Basic Trend Analysis Techniques
Module 5: Level B Marketability Study for Suburban Residential Subdivision Property: Steps 1 and 2
Module 6: Level B Marketability Study for Suburban Residential Subdivision Property: Steps 3 - 6
Module 7: Multifamily Property Concepts and Definition
Module 8: Level B Marketability Study for Multifamily Property: Steps 1 - 3
Module 9: Level B Marketability Study for Multifamily Property: Steps 4 - 6
Module 10: Office Property Concepts and Definitions
Module 11: Level B Marketability Study for Office Property: Steps 1 - 3
Module 12: Level B Marketability Study for Office Property: Steps 4 – 6
Module 13: Fundamental Concepts and Four Tests of Highest and Best Use
Module 14: Considerations in Highest and Best Use Analysis
Module 15: The Three Conclusions of Highest and Best Use Analysis
Module 16: Highest and Best Use Applications
Module 17: Applications of Market Analysis to the Three Approaches
Module 18: Introduction to Level C Marketability Studies
Module 19: Introduction to Marketability Study for Office Property and Data Sources