GENERAL DEMONSTRATION REPORT WRITING SEMINAR
Online Syllabus

Module 1: The Appraisal Institute Demonstration of Knowledge Requirement
Module 2: The Demonstration of Knowledge Requirement and Additional Options
Module 3: Traditional Demonstration Report Option
Module 4: E-Demo Option
Module 5: Grading
Module 6: Demonstration Property Selection
Module 7: Format and Introductory Information
Module 8: Site and Improvement Descriptions and Analyses
Module 9: Zoning and Taxes
Module 10: Market Analysis
Module 11: Highest and Best Use Analysis
Module 12: Cost Approach
Module 13: Sales Comparison Approach
Module 14: Income Capitalization Approach
Module 15: Reconciliation
Module 16: Certification, Assumptions, and Addenda