

# Group Assignment Schedule

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## Group work to be prepared for Parts 3–8

### Required reading

- Review litigation valuation terminology ..... Appendix
- Skim Standard 1 and Standard 2 from USPAP ..... USPAP
- Read Part 8. Mock Trial ..... Section 4

### Required writing

Based on your workfile and Standards 1 and 2, write 20 open-ended direct testimony questions for your attorney to ask you on direct testimony.

Write two questions that you, as the expert witness, would not want to be asked.

Sketch or describe four simple exhibits to use in the trial.

Complete Review Quiz—Steps in a Trial

Complete Review Quiz—Litigation Terminology

# Course Schedule

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## **SECTION 1. (Day 1 Morning)**

<b>Registration and Orientation</b>
Registration and Orientation
<b>Part 1. The Litigation Valuation Assignment</b>
Role of the Expert Witness
General Types of Litigation Valuation Assignments
The Litigation Valuation Process
Handling a Prospective Litigation Assignment
Special Considerations for Estimating the Workload Required by the Appraisal Assignment
Review Exercise
MORNING BREAK
<b>Part 2. Case Study</b>
Introduction to the Case Study
Important Points to Remember
Case Study Group Work
Workfile Cover Sheet
Comparable Sales
Comparable Sales: Verification Interviews
MORNING BREAK
Certification
Premises of the Appraisal
Individual Creation of Workfiles
LUNCH

## **SECTION 2. (Day 1 Afternoon)**

### **Part 3. The Deposition**

Description of a Deposition  
Preparation for the Deposition  
Attendance at the Deposition  
On the Record  
Post Mortem Analysis with Client's Attorney  
AFTERNOON BREAK  
Instructions for the Deposition Role-Play  
Group Activity: Deposition and Exhibits  
AFTERNOON BREAK  
Group Activity: Deposition and Exhibits, cont.  
Evaluation and Discussion  
Required Writing by the Group

## **SECTION 3. (Day 2 Morning)**

### **Part 4. Review of Terminology and USPAP**

Review of Homework  
Litigation Valuation Terminology  
Uniform Standards of Professional Appraisal Practice  
Verification Requirements for Comparable Data  
MORNING BREAK  
4.1 Discussion

### **Part 5. The Trial and Direct Examination**

Goals of Each Party  
Preparation for the Trial  
The Rule of Exclusion  
The Trial

### **SECTION 3. (Day 2 Morning, cont.)**

#### **Part 6. Cross-Examination**

Goals of Each Party  
Preparation for the Cross-Examination  
Cross-Examination  
Reporting Back to the Group Location  
MORNING BREAK

#### **Part 7. Direct Testimony Role-Play**

Instructions for the Role-Play  
Group Activity: Direct Testimony  
Instructions for the Lead Evaluator and Judge  
Instructions for the Expert Witness  
Instructions for the Employing Attorney  
Instructions for the Opposing Attorney  
Instructions for the Clerk  
Instructions for the Assistant Evaluator

### **SECTION 4. (Day 2 Afternoon)**

#### **Part 8. Mock Trial**

Introduction to the Mock Trial  
Instructions for Each Role  
Group Activity: Mock Trial  
AFTERNOON BREAK  
Group Activity: Mock Trial, cont.  
Jury Deliberation  
Jury Verdict  
AFTERNOON BREAK  
Evaluation Forms  
Course Review  
Exam