

# Schedule

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## **SECTION 1. (Day 1 Morning)**

### **Registration and Orientation**

Sign-In  
Introduction, Welcome, Materials, Classroom Guidelines,  
and General Information

### **Part 1. Manufactured Housing: The Product and Its Regulatory Environment**

Introduction and Overview  
Housing Types—Mobile, Manufactured, Modular, Site-Built  
Next Generation Manufactured Homes  
HUD Code—HUD Label and Data Plate  
Installation—Installers, Installation Inspections, and  
Retailers  
Real Estate Property Classification

### **Part 2. Manufactured Housing Construction Process**

Introduction—They Can Build It for How Much?  
Economies of Scale  
Site Evaluation and Testing  
MORNING BREAK  
Permanent Frame/Chassis  
Permanent Foundation and Other Anchoring Systems  
Floor Systems  
Exterior and Interior Wall Systems  
Roof System  
Mechanical, Electrical, and Plumbing Systems  
Interior Finish  
Energy Efficiency  
Design and In-Plant Inspections  
Quality Control and HUD Audit  
MORNING BREAK

## **SECTION 1, cont. (Morning)**

### **Part 3. Property Inspection, Data Collection, and Quality Ratings**

HUD Label or Data Plate Missing or Damaged  
Required Photographs  
Plans and Specifications  
Retailer Sales Centers  
Quality of the Component Parts  
Using a Manufactured Housing Quality Control Worksheet  
Developing a Quality Rating to Be Used with Marshall &  
Swift® –CoreLogic®  
Section 1 Practice Test  
Lunch

## **SECTION 2 (Afternoon)**

### **Part 4. Assignment Conditions and Reporting Using Freddie Mac Form 70B**

Client-Specific Assignment Conditions  
Freddie Mac—Detailed Examination  
HUD/FHA, VA, USDA, Fannie Mae  
Form 70B/1004C vs Form 70/1004  
Common Deficiencies in Reporting and Their  
Consequences

### **Part 5. Cost Approach**

Cost Approach Theory  
Site Value, Comparable List of Search Criteria,  
Reconciliation  
Site Improvements  
Marshall & Swift® —CoreLogic® vs NADA  
Depreciation  
Physical Depreciation, 5.1 Appraisers in the Real World  
Functional Obsolescence, 5.2 Appraisers in the Real  
World  
External Obsolescence, 5.3 Appraisers in the Real World  
AFTERNOON BREAK  
Using Marshall & Swift® —CoreLogic® , 5.4 and 5.5  
Appraisers in the Real World

## **SECTION 2, cont. (Afternoon)**

<b>Part 6. Sales Comparison Approach and Final Reconciliation</b>	
	Search Criteria Comparable Selection List of Comparable Sales Bracketing Developing Adjustments Reconciliation—Thought Process, Weighting Paired Sales Analysis—6.1 and 6.2 Appraisers in the Real World Complex Paired Sales Analysis—6.1 and 6.2 Appraisers in the Real World AFTERNOON BREAK
<b>Part 7. Case Study</b>	
	Introduction Subject Property Description and Market Data Case Study Case Study Solutions Section 2 Practice Test
<b>Exam</b>	
	Evaluations, Exam Distribution Exam