Course Schedule

Introduction		
	Registration	
	Class Orientation	
Part 1. Best Practices in Financial Model Development		
	Best Practices	
	Before Entering Data	
	1.4 In-Class Exercise: Developer Tab	
	Considerations While Modeling the Data	
	1.11 In-Class Exercise: Cell Styles	
	Considerations After the Model is Complete	
	BREAK	
	Stepping It Up a Notch—Working with Defined Names In Cells and Ranges	
	1.16 In-Class Exercise: Define Name	
	1.21 Need to Know Information. Name Manager	
	1.22 In-Class Exercise: IF Statements	
	1.23 In-Class Exercise: Rounding	
	1.24 In-Class Exercise: Number of Periods	
	1.25 Need to Know Information: Circular References	
	1.26 In-Class Exercise: Iteration	
	1.28 Need to Know Information: Basic Financial Functions	
	1.29 In-Class Exercise: Financial Functions	
	1.30 In-Class Exercise: Goal Seek	
	BREAK	

SECTION 1, cont.

Part 2. Simple Property Productivity Model		
	Mechanics of Model Development	
	2.1 Example—Basic Concepts Behind the Model	
	Setting the Stage – Concepts in Land Development Calculations	
	How Much Can Be Built?	
	2.3 Discussion Question. What Inputs Are Needed?	
	Main Inputs	
	Model Development	
	2.4 In-Class Exercise: Developing the Model	
	LUNCH	

Part 3. Complex Property Productivity Model		
	Setting the Stage—Concepts in Complex Land Development Calculations	
	Main Inputs	
	Model development	
	3.1 In-Class Exercise: Developing the Model BREAK	
	3.1 In-Class Exercise: Developing the Model, cont.	
Part 4. Residual Analysis		
	Using Land Residual Techniques	
	4.1 Example—Residual Analysis Technique	
	4.2 Example—Simpler Residual Analysis Technique	
	BREAK	
	Modeling a Land Residual Spreadsheet	
	Main Inputs	
	Model Development	
	Practice Test	

Part 5. Feasibility Rent Analysis		
	Determining Feasibility Rent Analysis	
	5.1 Example— Feasibility Rent Analysis	
	Modeling a Financial Feasibility Spreadsheet	
	Main Inputs	
	Model Development	
	BREAK	
Part 6. Optimum Land Use Mix Analysis		
	Finding the Optimum Land Use Mix	
	6.1 Example—Optimum Land Use Mix Analysis	
	6.2 Example—Optimum Land Use Mix with Zoning	
	Using Solver in Excel	
	6.3 In-Class Exercise: Using Solver	
	BREAK	
	6.3 In-Class Exercise: Using Solver, cont.	
	Modeling an Optimum Land Use Spreadsheet	
	Main Inputs	
	Calculations	
	Running the Solver Function	
	LUNCH	

Part 7. Making Sense Out of Data Chaos		
	Sorting	
	7.3 In-Class Exercise: Basic Sorting	
	7.5 In-Class Exercise: Custom Sorting	
	Outline Feature	
	7.9 In-Class Exercise: Outline Tool	
	Conditional Formatting	
	7.13 In-Class Exercise: Conditional Formatting	
	BREAK	
	7.20 In-Class Exercise: Conditional Formatting and Icons	
	Filtering a List	
	7.25 In-Class Exercise: Filtering	
Part 8. Pivot Tables		
	History of Pivot Tables	
	8.1 Example–Formatted Pivot Table	
	Guidelines for Creating a Pivot Table	
	8.3 Example–Filtering the Data	
	8.5 In-Class Exercise: Creating a Pivot Table	
Part 9. Exam Content and Review; Exam		
	BREAK	
	Exam Review	
	Exam	