

Seminar Schedule

SECTION 1 (Morning)

Registration
Sign-in
Introduction
Course Description, Class Procedures, Introduction
Part 1. Historical Perspective / How Scope Works
USPAP's Evolution SVP IVS Scope Defined Problem Solving in General Problem Solving in Appraisal Practice Scope of Work in the Valuation Process: Overview MORNING BREAK Scope of Work in the Valuation Process: Overview, cont. Scope of Work in the Review Process: Overview
Part 2. Problem Identification / Scope Determination / Overview of the Possibilities
The Significant Seven Why They Matter MORNING BREAK Consultation with the Client: Theory vs Practice Assignment Planning Acceptability Tests Credibility Three Appraisals, One Property Dissecting the Appraisal Process: Identification of Relevant Property Characteristics Dissecting the Appraisal Process: Application of the Approaches to Value Dissecting the Appraisal Process: Market Analysis and Highest and Best Use Dissecting the Review Process: Opinion About Quality LUNCH BREAK

SECTION 2 (Afternoon)

Part 3. What to Say About Scope of Work in the Report

Reporting Revisited
Where to Put It
Forms and Formats
Scope of Work and Assumptions
Example Statements
AFTERNOON BREAK

Part 4. Case Studies: Assignment Examples

Exterior-Only Inspection, Residential Property
Exterior-Only Inspection, Commercial Property
Desktop Appraisal, Residential Property
Desktop Appraisal, Commercial Property
Value in Relation to a Benchmark Appraisal
Recertification of Value Request
AFTERNOON BREAK
Reporting Value Before Completion of Written Report
Phased Assignment
Market Rent Opinion
Portfolio Evaluation
Review—Broad Scope
Review—Narrow Scope
Review of Two Appraisal Reports
Lender Requests Review for Standards Compliance

Wrap-Up

Questions and Answers