

Appraisal Institute Publications and Products | Index

TEXTBOOKS

| Stock # | Title | Price/AI Price |
|--------------|--|----------------|
| 0760M | The Appraisal of Real Estate, 14th edition | \$125/\$95 |
| 0682M | The Appraisal of Real Estate, Spanish edition | \$50/\$40 |
| 0690M | Appraising Industrial Properties | \$55/\$45 |
| 0784M | The Dictionary of Real Estate Appraisal, sixth edition | \$125/\$95 |
| 0728M | An Introduction to Statistics for Appraisers | \$80/\$65 |
| 0774M | Market Analysis for Real Estate, second edition | \$105/\$85 |
| 0740M | Real Estate Valuation in Global Markets, second edition | \$30/\$24 |
| 0799M | Rural Property Valuation | \$125/\$95 |
| 0766M | The Student Handbook to The Appraisal of Real Estate, 14th Edition | \$70/\$60 |

LEGAL ISSUES AND APPRAISAL STANDARDS

| Stock # | Title | Price/AI Price |
|--------------|---|----------------|
| 0753M | Applications in Litigation Valuation: A Pragmatist's Guide | \$75/\$60 |
| 0810M | Appraisers in Arbitration | \$60/\$50 |
| 0741M | Appraising Conservation and Historic Preservation Easements | \$75/\$60 |
| 0663M | Appraising Partial Interests | \$35/\$25 |
| 0751M | Fraud Prevention for Commercial Real Estate Valuation | \$23/\$18 |
| 0648M | Real Estate Valuation in Litigation, second edition | \$65/\$55 |

RESIDENTIAL READING

| Stock # | Title | Price/AI Price |
|--------------|---|----------------|
| 0654M | Appraising the Tough Ones: Creative Ways to Value Complex Residential Properties | \$45/\$35 |
| 0788M | Identifying Residential Architectural Styles | \$50/\$40 |
| 0738M | An Insider's Guide to Home Buying | \$9/\$7 |
| 0735M | An Introduction to Green Homes | \$45/\$35 |
| 0767M | Residential Green Valuation Tools | \$60/\$50 |
| 0709M | Using the Individual Condominium Unit Appraisal Report Forms: Forms 1073 and 1075 | \$40/\$30 |
| 0729M | Using Residential Appraisal Report Forms: URAR, Form 2055, and the Market Conditions Form, second edition | \$50/\$40 |
| 0706M | Using the Small Residential Income Property Appraisal Report: Form 1025/72 | \$40/\$30 |
| 0711M | The Valuation of Apartment Properties, second edition | \$50/\$40 |
| 0710M | Valuation by Comparison, first edition | \$40/\$30 |
| 0812M | Valuation by Comparison, second edition | \$50/\$40 |

PRACTICAL GUIDES

| Stock # | Title | Price/AI Price |
|--------------|---|----------------|
| 0611M | The Appraisal Writing Handbook | \$30/\$20 |
| 0734M | Appraising the Appraisal: The Art of Appraisal Review, second edition | \$60/\$45 |
| 0718M | Capitalization Theory and Techniques Study Guide, third edition | \$60/\$50 |
| 0742M | Exceeding Expectations: Producing Appraisal Reports and Services That Delight Clients | \$25/\$20 |
| 0635M | GIS in Real Estate: Integrating, Analyzing, and Presenting Locational Information | \$40/\$30 |
| 0672M | A Guide to Appraisal Valuation Modeling | \$35/\$25 |
| 0653M | Mathematics for Real Estate Appraisers | \$20/\$15 |
| 0695M | Practical Applications in Appraisal Valuation Modeling | \$50/\$40 |
| 0761M | Practice Examination Questions for Real Estate Appraisers | \$75/\$60 |
| 0630M | Property Inspection: An Appraiser's Guide | \$35/\$25 |
| 0644M | Rates and Ratios Used in the Income Capitalization Approach | \$20/\$15 |
| 0781M | Review Theory and Procedures | \$60/\$45 |
| 0789M | Scope of Work, second edition | \$45/\$35 |

BOOK PACKAGES

| Stock # | Title | Price/AI Price |
|--------------|---|----------------|
| 0778M | The Appraisal of Real Estate, 14th ed. & Market Analysis for Real Estate, 2nd ed. | \$200/\$150 |
| 0768M | The Appraisal of Real Estate & The Student Handbook to The Appraisal of Real Estate, 14th ed. | \$170/\$130 |
| 0786M | The Appraisal of Real Estate, 14th ed. & The Dictionary of Real Estate Appraisal, 6th ed. | \$225/\$175 |
| 0787M | The Dictionary of Real Estate Appraisal, 6th ed. & Market Analysis for Real Estate, 2nd ed. | \$200/\$150 |
| 0807M | Green Commercial & Residential Valuation | \$110/\$90 |
| 0756M | Litigation Essentials Package | \$115/\$95 |
| 0745M | Math & Statistics Package | \$96/\$76 |
| 0794M | Real Estate Damages & Valuing Contaminated Properties, Volume II Package | \$110/\$90 |
| 0782M | Review Appraisal Package | \$96/\$72 |
| 0801M | Rural Property Valuation & The Appraisal of Real Estate, 14th ed. | \$225/\$170 |
| 0802M | Rural Property Valuation & The Dictionary of Real Estate Appraisal, 6th ed. | \$225/\$170 |
| 0790M | Scope & Review Package | \$95/\$72 |
| 0780M | Supplemental Study for AI Comp Exam Package | \$165/\$130 |
| 0755M | Understanding the Approaches to Value Package | \$110/\$85 |
| 0776M | Valuing Green Homes Package | \$90/\$75 |

LAND AND THE ENVIRONMENT

| Stock # | Title | Price/AI Price |
|--------------|--|----------------|
| 0758M | The Appraisal of Water Rights | \$45/\$35 |
| 0676M | Land Valuation: Adjustment Procedures and Assignments | \$45/\$35 |
| 0792M | Real Estate Damages, third edition | \$65/\$55 |
| 0691M | The Valuation of Wetlands, second edition | \$30/\$20 |
| 0775M | Valuing Contaminated Properties: An Appraisal Institute Anthology, Volume II | \$75/\$60 |

APPRAISING INCOME-PRODUCING PROPERTY

| Stock # | Title | Price/AI Price |
|--------------|---|----------------|
| 0726M | The Appraisal of Nursing Facilities | \$60/\$50 |
| 0601M | The Appraisal of Religious Facilities | \$30/\$20 |
| 0803M | Appraising Manufactured (Mobile) Home Communities and Recreational Vehicle Parks | \$50/\$40 |
| 0678M | A Business Enterprise Value Anthology (2001 edition) | \$30/\$20 |
| 0748M | A Business Enterprise Value Anthology, second edition | \$60/\$50 |
| 0752M | Convenience Stores and Retail Fuel Properties: Essential Appraisal Issues, second edition | \$55/\$45 |
| 0750M | In Defense of the Cost Approach: A Journey into Commercial Depreciation | \$45/\$35 |
| 0797M | Golf Property Analysis and Valuation | \$60/\$50 |
| 0783M | A Guide to Appraising Automobile Dealerships | \$50/\$40 |
| 0704M | Historic Properties: Preservation and the Valuation Process, third edition | \$45/\$35 |
| 0754M | Hotel Market Analysis and Valuation: International Issues and Software Applications | \$75/\$60 |
| 0693M | Market Analysis and Valuation of Self-Storage Facilities | \$40/\$30 |
| 0759M | Self Storage Economics and Appraisal | \$50/\$40 |
| 0585M | Senior Housing: Looking Toward the Third Millennium | \$40/\$30 |
| 0725M | Shopping Center Appraisal and Analysis, second edition | \$55/\$45 |
| 0808M | Subdivision Valuation, second edition | \$60/\$50 |
| 0708M | The Valuation of Billboards | \$50/\$40 |
| 0700M | Valuation and Market Studies for Affordable Housing | \$50/\$40 |
| 0805M | The Valuation of Green Commercial Real Estate | \$75/\$60 |
| 0727M | The Valuation of Office Properties: A Contemporary Perspective | \$50/\$40 |
| 0737M | Visual Valuation: Implementing Valuation Modeling and Geographic Information Solutions | \$60/\$50 |

Appraisal Institute Publications and Products | Order Form

HOW TO ORDER

PHONE
888-7JOIN AI (888-756-4624)

FAX
312-335-4292

MAIL
Appraisal Institute, ATTN: Service Center, 200 W. Madison,
Suite 1500, Chicago, IL 60606

E-MAIL
puborders@appraisalinstitute.org

ONLINE
Order direct from www.appraisalinstitute.org/store.

QUANTITY DISCOUNT
A 20% discount off the list price is available on the purchase of 6 or more copies of the same book. **Shipping charges apply to subtotal before discount.**

RETURN POLICY
Books must be returned within 90 days of purchase and all return shipments must be prepaid in full. In addition, a 15% restocking fee will apply to all returns made after 30 days.
No returns will be accepted after 90 days.

SHIPPING/HANDLING

Charges for shipping and handling must be added to all orders based on the following rates.

| Cost of items purchased (subtotal) | Shipping/handling charge |
|------------------------------------|--------------------------|
| Up to \$50 | Add \$9.00 |
| \$50.01 – \$100 | Add \$11.00 |
| \$100.01 – \$150 | Add \$13.50 |
| \$150.01 – \$200 | Add \$16.00 |
| \$200.01 – \$350 | Add \$21.00 |
| \$350.01 – \$500 | Add \$37.50 |
| \$500.01 – \$750 | Add \$55.00 |
| \$750.01 – \$1,000 | Add \$70.00 |
| Over \$1,000 | Phone for estimate |

- Additional charges will be assessed for rush shipments or special handling.
- Additional charge of \$15 for shipments to Puerto Rico, Hawaii, and Alaska.
- International Customers: Contact us at puborders@appraisalinstitute.org for shipping options.

| Qty | Stock # | Title | Price/AI Price | Total |
|---|---------|-------|--|-------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| (All orders must be prepaid in U.S. funds) | | | Subtotal | |
| | | | 20% quantity discount (if applicable) | |
| | | | Illinois residents add 10.25% sales tax | |
| | | | Shipping and handling charges (based on subtotal before discount) | |
| | | | Wisconsin residents add 5.5% sales tax | |
| | | | Total | |

PAYMENT

Total \$ _____

Check (payable to Appraisal Institute) VISA MasterCard American Express Discover

Card Number _____ CCV # _____ Exp. Date _____ Signature _____

Name, Designation _____ E-mail (required for confirmation) _____

Company _____

Billing address of card _____ (Note: We cannot deliver to P.O. boxes or P.O. zip codes)

City, State, Zip _____ Phone _____ Fax _____

SHIPPING (only if address is different from address listed above)

Company _____

Address _____ (Note: We cannot deliver to P.O. boxes or P.O. zip codes)

City, State, Zip _____ Phone _____

Appraisal Journal Order Form

Mail orders:

Appraisal Institute
Attn: Order Fulfillment
 200 W. Madison, Suite 1500
 Chicago, IL 60606

Phone orders: 312-335-4437

Fax orders: 312-335-4292

Online orders: www.appraisalinstitute.org/store/periodicals/the-appraisal-journal/

Standard Domestic Rates

- \$48 for one year
- \$90 for two years
- \$130 for three years
- Single Copy: \$25

Libraries

- Libraries: \$100 for one year
- Libraries: \$180 for two years
- Libraries: \$260 for three years

Students

- Students: \$20 per year

Standard International Rates

- \$95 for one year
- \$180 for two years
- \$255 for three years

- Libraries: \$145 per year

- Students: \$65 per year
-

Candidates for Designation and Practicing Affiliates: When placing an order online, be sure to Log-in to receive special discounted AI rate.

Billing Information

Name

E-mail (students, please provide .edu e-mail)

Firm

Address

City/State/Zip

Phone Fax

Recipient Information (if different from billing information)

Name

E-mail

Firm

Address

City/State/Zip

Phone Fax

Payment Method

(All orders must be prepaid in U.S. funds.)

Total amount enclosed \$_____

- Check (payable to Appraisal Institute) Visa MasterCard Signature

Card number Expiration Date Signature

Purchase Order # (if applicable) Name on Card

Thank you for your order! If you have any questions or would like more information, please call 312-335-4437.