

Virginia Administrative Code

Title 18. Professional and Occupational Licensing

Vac Agency NO. 130. Real Estate Appraiser Board

Chapter 30. Appraisal Management Company Regulations [Effective February 1, 2015]

VA ADC T. 18, Agcy. 130, Ch. 30, Refs & Annos

Currentness

Official Virginia Administrative Code, current through 32:9 VA.R December 28, 2015, and fast-track regulations current through 32:7 November 30, 2015.

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Vac Agency NO. 130. Real Estate Appraiser Board (Refs & Annos)

Chapter 30. Appraisal Management Company Regulations [Effective February 1, 2015] (Refs & Annos)

Part I. General

18 VAC 130-30-10

18 VAC 130-30-10. Definitions.

Currentness

A. Section 54.1-2020 of the Code of Virginia provides definitions of the following terms and phrases as used in this chapter:

“Appraisal management company”

“Appraisal services”

“Appraiser”

“Board”

“Employee”

“Uniform Standards of Professional Appraisal Practice”

B. The following words and phrases when used in this chapter shall have the following meanings unless the context clearly indicates otherwise:

“Address of record” means the mailing address designated by the regulant to receive notices and correspondence from the board. Notice mailed to the address of record by certified mail, return receipt requested, shall be deemed valid notice.

“Applicant” means an appraisal management company that has submitted an application for licensure.

“Application” means a completed, board-prescribed form submitted with the appropriate fee and other required documentation.

“Controlling person” means (i) an owner, officer, or director of a corporation or a partnership or a managing member of a limited liability company or other business entity seeking to offer appraisal management services; (ii) an individual employed, appointed, or authorized by an appraisal management company who has the authority to enter into a contractual relationship with other persons for the performance of appraisal management services and has the authority to enter into agreements with appraisers for the performance of appraisals; or (iii) an individual who possesses, directly or indirectly, the power to direct or cause the direction of the management or policies of an appraisal management company.

“Department” means the Virginia Department of Professional and Occupational Regulation.

“Direct supervision” means exercising oversight and direction of, and control over, the work of another.

“Firm” means a sole proprietorship, association, partnership, corporation, limited liability company, limited liability partnership, or any other form of business organization recognized under the laws of the Commonwealth of Virginia and properly registered, as may be required, with the Virginia State Corporation Commission.

“Regulant” means an appraisal management company as defined in [§ 54.1-2020 of the Code of Virginia](#) that holds a license issued by the board.

“Reinstatement” means the process and requirements through which an expired license can be made valid without the regulant having to apply as a new applicant.

“Renewal” means the process and requirements for periodically approving the continuance of a license.

“Responsible person” means a person licensed under Chapter 20.1 ([§ 54.1-2009 et seq.](#)) of Title 54.1 of the Code of Virginia who shall be designated by each regulant to ensure compliance with Chapter 20.2 ([§ 54.1-2020 et seq.](#)) of Title 54.1 of the Code of Virginia, and all regulations of the board, and to receive communications and notices from the board that may affect the regulant.

“Sole proprietor” means any individual, not a corporation or other registered business entity, who is trading under his own

name or under an assumed or a fictitious name pursuant to the provisions of §§ 59.1-69 through [59.1-76 of the Code of Virginia](#).

"Timely payment" means payment to an appraiser for the completion of an appraisal or a valuation assignment within 30 days after the appraiser delivers the completed appraisal or valuation assignment to the appraisal management company except in cases of breach of contract or noncompliance with the conditions of the engagement or performance of services that violates the Uniform Standards of Professional Appraisal Practice.

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Part II. Entry

18 VAC 130-30-20

18 VAC 130-30-20. Application procedures.

Currentness

An applicant seeking licensure shall submit an application with the appropriate fee specified in [18 VAC 130-30-60](#). Application shall be made on a form provided by the board or its agent.

By submitting the application to the department, the applicant certifies that the applicant has read and understands the applicable statutes and the board's regulations.

The receipt of an application and the deposit of fees by the board does not indicate approval by the board.

The board may make further inquiries and investigations with respect to the applicant's qualifications to confirm or amplify information supplied. All applications shall be completed in accordance with the instructions contained in this chapter and on the application. Applications will not be considered complete until all documents are received by the board.

A firm will be notified within 30 days of the board's receipt of an initial application if the application is incomplete. A firm that fails to complete the process within 12 months of receipt of the application in the board's office must submit a new application and fee.

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Part II. Entry

18 VAC 130-30-30

18 VAC 130-30-30. Qualifications for licensure as an appraisal management company.

[Currentness](#)

A. Firms that meet the definition of appraisal management company as defined in [§ 54.1-2020 of the Code of Virginia](#) shall submit an application on a form prescribed by the board and shall meet the requirements set forth in [§ 54.1-2021.1 of the Code of Virginia](#), as well as the additional qualifications of this section.

B. Any firm acting as an appraisal management company as defined in [§ 54.1-2020 of the Code of Virginia](#) shall hold a license as an appraisal management company. All names under which the appraisal management company conducts business shall be disclosed on the application. The name under which the firm conducts business and holds itself out to the public (i.e., the trade or fictitious name) shall also be disclosed on the application. Firms shall be organized as business entities under the laws of the Commonwealth of Virginia or otherwise authorized to transact business in Virginia. Firms shall register any trade or fictitious names with the State Corporation Commission or the clerk of the court in the county or jurisdiction where the business is to be conducted in accordance with [§§ 59.1-69 through 59.1-76 of the Code of Virginia](#) before submitting an application to the board.

C. The applicant for an appraisal management company license shall disclose the firm's mailing address and the firm's physical address. A post office box is only acceptable as a mailing address when a physical address is also provided.

D. In accordance with [§ 54.1-204 of the Code of Virginia](#), each applicant for an appraisal management company license shall have any person who owns 10% or more of the firm and the controlling person of the firm submit to fingerprinting and a background investigation and disclose the following information:

1. All felony convictions.

2. All misdemeanor convictions in any jurisdiction that occurred within five years of the date of application.
 3. Any plea of nolo contendere or finding of guilt regardless of adjudication or deferred adjudication shall be considered a conviction for the purposes of this section. The record of conviction certified or authenticated in such form as to be admissible in evidence under the laws of the jurisdiction where convicted shall be admissible as prima facie evidence of such guilt.
- E. The applicant for an appraisal management company license, the controlling person, the responsible person, and any person who owns 10% or more of the firm shall be in good standing in Virginia and in every jurisdiction and with every board or administrative body where licensed, certified, or registered, and the board, in its discretion, may deny licensure to any applicant who has been subject to, or whose controlling person or responsible person has been subject to, or any person who owns 10% or more of the firm has been subject to, any form of adverse disciplinary action, including but not limited to (i) reprimand; revocation, suspension, or denial of license; imposition of a monetary penalty; requirement to complete remedial education, or any other corrective action in any jurisdiction or by any board or administrative body or (ii) surrender of a license, a certificate, or registration in connection with any disciplinary action in any jurisdiction prior to obtaining licensure in Virginia.
- F. The board shall deny the application for licensure of an applicant for an appraisal management company if any person or entity that owns 10% or more or the appraisal management company has had an appraiser license refused, denied, canceled, or revoked in Virginia or any jurisdiction.
- G. The applicant for an appraisal management company license shall be in compliance with the standards of conduct and practice set forth in Part V ([18 VAC 130-30-120 et seq.](#)) of this chapter at the time of application, while the application is under review by the board, and at all times when the license is in effect.
- H. The applicant for an appraisal management company license shall submit evidence of a bond or letter of credit in accordance with [§ 54.1-2021.1 D of the Code of Virginia](#). Proof of current bond or letter of credit with the appraisal management company as the named bond holder or letter of credit holder must be submitted to obtain or renew the license. The bond or letter of credit must be in force no later than the effective date of the license and shall remain in effect through the date of expiration of the license. The bond or letter of credit shall include:

1. The principal of the bond or letter of credit;
2. The beneficiary of the bond or letter of credit;

3. The name of the surety or financial institution that issued the bond or letter of credit;
4. The bond or letter of credit number as assigned by the issuer;
5. The dollar amount; and
6. The expiration date or, if self-renewing, the date by which the bond or letter of credit shall be renewed.

I. The firm shall provide the name, address, and contact information for any person or entity that owns 10% or more of the appraisal management company.

J. The firm shall designate a responsible person.

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Part II. Entry

18 VAC 130-30-40

18 VAC 130-30-40. Application denial.

Currentness

The board may refuse initial licensure due to an applicant's failure to comply with entry requirements or for any of the reasons the board may discipline a regulant.

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Part III. Fees

18 VAC 130-30-50

18 VAC 130-30-50. General fee requirements.

Currentness

All fees are nonrefundable and shall not be prorated. The date on which the fee is received by the department or its agent will determine whether the fee is on time. Checks or money orders shall be payable to the Treasurer of Virginia.

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Part III. Fees

18 VAC 130-30-60

18 VAC 130-30-60. Fee schedule.

Currentness

Fee Type	Fee Amount	When Due
Initial Application--Appraisal Management Company	\$490	With application
Renewal--Appraisal Management Company	\$300	With renewal application
Reinstatement--Appraisal Management Company	\$790 (includes a \$490 reinstatement fee in addition to the regular \$300 renewal fee)	With reinstatement application

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Part IV. Renewal and Reinstatement

18 VAC 130-30-70

18 VAC 130-30-70. Renewal required.

Currentness

A license issued under this chapter shall expire two years from the last day of the month in which it was issued. A fee shall be required for renewal.

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Part IV. Renewal and Reinstatement

18 VAC 130-30-80

18 VAC 130-30-80. Expiration and renewal.

Currentness

A. Prior to the expiration date shown on the license, licenses shall be renewed upon (i) completion of the renewal application, (ii) submittal of proof of current bond or letter of credit as detailed in [18 VAC 130-30-30 H](#), and (iii) payment of the fees specified in [18 VAC 130-30-60](#).

B. The board will mail a renewal notice to the regulant at the last known mailing address of record. Failure to receive this notice shall not relieve the regulant of the obligation to renew. If the regulant fails to receive the renewal notice, a copy of the license may be submitted with the required fees as an application for renewal. By submitting an application for renewal, the regulant is certifying continued compliance with the standards of conduct and practice in Part V ([18 VAC 130-30-120 et seq.](#)) of this chapter.

C. Applicants for renewal shall continue to meet all of the qualifications for licensure set forth in Part II ([18 VAC 130-30-20 et seq.](#)) of this chapter.

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Part IV. Renewal and Reinstatement

18 VAC 130-30-90

18 VAC 130-30-90. Reinstatement of appraisal management company license required.

Currentness

A. If all of the requirements for renewal of a license as specified in [18 VAC 130-30-80](#) A are not completed within 30 days of the license expiration date, the regulant shall be required to reinstate the license by meeting all renewal requirements and by paying the reinstatement fee specified in [18 VAC 130-30-60](#).

B. A license may be reinstated for up to one year following the expiration date. After one year, the license may not be reinstated under any circumstances and the firm must meet all current entry requirements and apply as a new applicant.

C. Any regulated activity conducted subsequent to the license expiration date may constitute unlicensed activity and be subject to prosecution under Chapter 1 ([§ 54.1-100](#) et seq.) of Title 54.1 of the Code of Virginia.

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Part IV. Renewal and Reinstatement

18 VAC 130-30-100

18 VAC 130-30-100. Status of license during the period prior to reinstatement.

Currentness

A regulant that applies for reinstatement of a license shall be subject to all laws and regulations as if the regulant had been continuously licensed. The regulant shall remain under and be subject to the disciplinary authority of the board during this entire period.

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Part IV. Renewal and Reinstatement

18 VAC 130-30-110

18 VAC 130-30-110. Board discretion to deny renewal or reinstatement.

[Currentness](#)

The board may deny renewal or reinstatement of a license for the same reasons as the board may refuse initial licensure or discipline a regulant.

The board may deny renewal or reinstatement of a license if the regulant has been subject to a disciplinary proceeding and has not met the terms of an agreement for licensure or other board order, has not satisfied all sanctions, or has not fully paid any monetary penalties and costs imposed by the board, plus any accrued interest.

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Part V. Standards of Conduct and Practice

18 VAC 130-30-120

18 VAC 130-30-120. Grounds for disciplinary action.

Currentness

The board has the power to fine any regulant, to place any regulant on probation, and to suspend or revoke any license issued under the provisions of Chapter 20.2 ([§ 54.1-2020 et seq.](#)) of Title 54.1 of the Code of Virginia and the regulations of the board, in accordance with § 54.1-201 A 7 and [§ 54.1-202 of the Code of Virginia](#) and the provisions of the Administrative Process Act ([§ 2.2-4000 et seq. of the Code of Virginia](#)) when any regulant has been found to have violated or cooperated with others in violating any provision of Chapter 20.2 of Title 54.1 of the Code of Virginia, any relevant provision of the Uniform Standards of Professional Appraisal Practice as developed by the Appraisal Standards Board of the Appraisal Foundation, or any regulation of the board.

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Part V. Standards of Conduct and Practice

18 VAC 130-30-130

18 VAC 130-30-130. Maintenance of license.

Currentness

A. No license issued by the board shall be assigned or otherwise transferred.

B. A regulant shall report, in writing, all changes of address to the board within 30 days of the change and shall return the license to the board. In addition to the address of record, a physical address is required for each license. If the regulant holds more than one license, certificate, or registration, the regulant shall inform the board of all licenses, certificates, and registrations affected by the address change.

C. Any change in any of the qualifications for licensure found in 18 VAC 130-30-30 shall be reported to the board within 30 days of the change.

D. Notwithstanding the provisions of subsection C of this section, a regulant shall report the cancellation, amendment, expiration, or any other change of any bond or letter of credit submitted in accordance with 18 VAC 130-30-30 H within five days of the change.

E. A regulant shall report to the board the discharge or termination of the responsible person and provide to the board the new responsible person designated by the regulant within five business days of the discharge or termination and name a new responsible person.

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18 VAC 130-30-130. Maintenance of license., 18 VA ADC 130-30-130

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Part V. Standards of Conduct and Practice

18 VAC 130-30-140

18 VAC 130-30-140. Change of business entity requires a new license.

Currentness

A. Licenses are issued to firms as defined in this chapter and are not transferable. Whenever the legal business entity holding the license is dissolved or altered to form a new business entity, the license becomes void and shall be returned to the board within 30 days of the change. Such changes include but are not limited to:

1. Cessation of the business or the voluntary termination of a sole proprietorship or general partnership;
2. Death of a sole proprietor;
3. Formation, reformation, or dissolution of a general partnership, limited partnership, corporation, limited liability company, association, or any other business entity recognized under the laws of the Commonwealth of Virginia; or
4. The suspension or termination of the corporation's existence by the State Corporation Commission.

B. When a new firm is formed, the new firm shall apply for a new license on a form provided by the board before engaging in any activity regulated by Chapter 20.2 ([§ 54.1-2020](#) et seq.) of Title 54.1 of the Code of Virginia or the regulations of the board.

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Part V. Standards of Conduct and Practice

18 VAC 130-30-150

18 VAC 130-30-150. Notice of adverse action.

Currentness

A. Licensed appraisal management companies shall notify the board of the following actions against the firm, the responsible person, any controlling person, or any person who owns 10% or more of the firm:

1. Any disciplinary action taken by any jurisdiction, board, or administrative body of competent jurisdiction, including, but not limited to, any reprimand; license or certificate revocation, suspension, or denial; monetary penalty; or requirement for remedial education or other corrective action.

2. Any voluntary surrender of a license, certificate, or registration done in connection with a disciplinary action in another jurisdiction.

3. Any conviction, finding of guilt, or plea of guilty, regardless of adjudication or deferred adjudication, in any jurisdiction of the United States of any misdemeanor involving moral turpitude, sexual offense, drug distribution, or physical injury, or any felony, there being no appeal pending therefrom or the time for appeal having lapsed. Review of convictions shall be subject to the requirements of § 54.1-204 of the Code of Virginia. Any plea of nolo contendere shall be considered a conviction for the purpose of this section.

B. The notice must be made to the board in writing within 30 days of the action. A copy of the order or other supporting documentation must accompany the notice. The record of conviction, finding, or case decision shall be considered prima facie evidence of a conviction or finding of guilt.

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Part V. Standards of Conduct and Practice

18 VAC 130-30-160

18 VAC 130-30-160. Prohibited acts.

Currentness

The following acts are prohibited and any violation may result in disciplinary action by the board:

1. Violating, inducing another to violate, or cooperating with others in violating any of the provisions of any of the regulations of the board or Chapter 20.2 ([§ 54.1-2020 et seq.](#)) of Title 54.1 of the Code of Virginia, or engaging in any acts enumerated in [§ 54.1-111 of the Code of Virginia](#).
2. Allowing a license issued by the board to be used by another.
3. Obtaining or attempting to obtain a license by false or fraudulent representation, or maintaining, renewing, or reinstating a license by false or fraudulent representation.
4. The regulant, the responsible person, any controlling person, or any person who owns 10% or more of the firm having been convicted, found guilty, or disciplined in any jurisdiction of any offense or violation enumerated in [18 VAC 130-30-150](#).
5. Failing to inform the board in writing within 30 days that the regulant, the responsible person, any controlling person, or any person who owns 10% or more of the firm was convicted, found guilty, or disciplined in any jurisdiction of any offense or violation enumerated in [18 VAC 130-30-150](#).
6. Failing to report a change as required by [18 VAC 130-30-130](#) or [18 VAC 130-30-140](#).

7. Engaging in dishonest or fraudulent conduct as an appraisal management company.
8. Failing to satisfy any judgments or restitution orders entered by a court or arbiter of competent jurisdiction.
9. Engaging in any acts enumerated in [subsections A through D of § 54.1-2022 of the Code of Virginia](#).
10. Failing to act as an appraisal management company in a manner that safeguards the interests of the public.
11. Advertising in any name other than the name or names in which licensed.
12. Failing to maintain the bond or letter of credit as required by [18 VAC 130-30-30 H](#).
13. Failing to have a system in place to review the work of all appraisers who may perform appraisal services for the appraisal management company on a periodic basis to ensure that the appraisal services are being conducted in conformance with the Uniform Standards of Professional Appraisal Practice.
14. Failing to maintain a detailed record of the following: (i) each request for an appraisal service that the appraisal management company receives and the date the appraiser delivers the completed appraisal or valuation assignment to the appraisal management company, (ii) the name of each independent appraiser who performs the appraisal, (iii) the physical address or legal identification of the subject property, (iv) the name of the appraisal management company's client for the appraisal, (v) the amount paid to the appraiser, and (vi) the amount paid to the appraisal management company.
15. Failing to have a system in place to ensure compliance with § 129E of the Truth in Lending Act ([15 USC § 1601 et seq.](#)).
16. Failing to include the regulant's Virginia license number on all contracts, agreements, letters of engagement, or other documentation entered with an independent appraiser for the performance of appraisal services.

18 VAC 130-30-160. Prohibited acts., 18 VA ADC 130-30-160

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Part V. Standards of Conduct and Practice

18 VAC 130-30-170

18 VAC 130-30-170. Response to inquiry and provision of records.

[Currentness](#)

A. A regulant must respond within 10 days to a request by the board or any of its agents regarding any complaint filed with the department.

B. Unless otherwise specified by the board, a regulant of the board shall produce to the board or any of its agents within 10 days of the request any document, book, or record concerning any transaction pertaining to a complaint filed in which the regulant was involved, or for which the regulant is required to maintain records for inspection and copying by the board or its agents. The board may extend such time frame upon a showing of extenuating circumstances prohibiting delivery within such 10-day period.

C. A regulant shall not provide a false, misleading, or incomplete response to the board or any of its agents seeking information in the investigation of a complaint filed with the board.

D. With the exception of the requirements of subsections A and B of this section, a regulant must respond to an inquiry by the board or its agents within 21 days.

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Part V. Standards of Conduct and Practice

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FORMS

Currentness

Appraisal Management Company License Application, A461-4009LIC (eff. 2/15)

Owners and Controlling Person(s) Change Application, A461-40CHG (eff. 2/15)

Responsible Person Change Application, A461-40RPCHG (eff. 2/15)

Official Virginia Administrative Code, current through 32:9 VA.R December 28, 2015, and fast-track regulations current through 32:7 November 30, 2015.

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