UPCOMING SEMINAR

Appraisal Institute™ | Hampton Roads Chapter

This offering is presented virtually via Zoom. Students must have computer, webcam & microphone capability to participate & receive CE credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students & students must be able see and interact with the instructor. Upload your driver's license for ID when registering. You will receive a separate email from the Chapter Office with log-in info. You do not need a paid account from ZOOM to participate. Check your webcam privacy settings on your computer. Contact LisaMay.Weiss@appraisalinstitute.org with questions.



Valuing Solar PV:
Methods, Market Support, and Free Tools

Wednesday, January 13, 2027
8:30am – 12:30pm (4 CE hours)
Instructed by Woody Fincham, SRA, AI-RRS

A Four-Hour Continuing Education Course for Residential and Commercial Appraisers

Are you navigating the uncertainty surrounding solar photovoltaic (PV) adoption in residential and commercial real estate, changing solar incentives, shifting tax credits, and rising electricity costs? Are you unsure how to analyze or defend your opinion of the contributory value of solar PV systems in today's rapidly evolving real estate environment? This engaging, introductory program provides the knowledge and confidence you need to competently address basic, net-metered, PV systems in your valuation work.

Valuing Solar PV: Methods, Market Support and Free Tools is a dynamic, four-hour, hands-on course designed for residential and commercial appraisers, real estate agents, reviewers, lenders, and solar professionals seeking practical, defensible, and market-supported approaches to basic PV valuation, list pricing, and cost/benefit analysis. Whether you have minimal exposure to solar systems or simply want to strengthen your technical competency, this program equips you with the tools to produce basic, credible, supported solar PV conclusions in both residential and commercial settings. Gain real-time experience using PV Value, an industry-recognized valuation tool used to estimate contributory value, guide pricing decisions, and model system performance.

Why This Course Matters: Solar PV installations continue to expand across all property types. Appraisers who understand the mechanics, marketability, ownership structures, and economic impacts of PV systems are better positioned to produce credible analyses—and to differentiate themselves in a rapidly changing marketplace.
Whether you're new to solar valuation or looking to sharpen your skills, this course delivers practical tools, real-world case studies, and professional insights that will immediately enhance the quality of your work.

$90 members/$100 non-members
https://www.appraisalinstitute.org/education/search/solar-and-new-urar-ai/526986
Any & all cancellations are subject to an admin fee. ***No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows.*** Questions? Email: LisaMay.Weiss@appraisalinstitute.org
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