

## **GENERAL DEMONSTRATION REPORT WRITING SEMINAR**

### Online Syllabus

- Module 1: The Appraisal Institute Demonstration of Knowledge Requirement
- Module 2: The Demonstration of Knowledge Requirement and Additional Options
- Module 3: Traditional Demonstration Report Option
- Module 4: E-Demo Option
- Module 5: Grading
- Module 6: Demonstration Property Selection
- Module 7: Format and Introductory Information
- Module 8: Site and Improvement Descriptions and Analyses
- Module 9: Zoning and Taxes
- Module 10: Market Analysis
- Module 11: Highest and Best Use Analysis
- Module 12: Cost Approach
- Module 13: Sales Comparison Approach
- Module 14: Income Capitalization Approach
- Module 15: Reconciliation
- Module 16: Certification, Assumptions, and Addenda