

RESIDENTIAL SALES COMPARISON AND INCOME APPROACH

Online Syllabus

Module 1: Review of the Valuation Process
Module 2: Principles That Affect the Sales and Income Approaches
Module 3: Comparability Tools
Module 4: Elements of Comparison
Module 5: The Adjustment Procedure
Module 6: Supporting Quantitative Adjustments
Module 7: Case Study 1
Module 8: Qualitative Analysis
Module 9: Financial Analysis
Module 10: Other Market Evidence Analysis Techniques
Module 11: Income Capitalization Approach
Module 12: Case Study 2
Module 13: Reconciliation
Module 14: Selection of Comparables
Module 15: Partial Interests
Module 16: Data Collection and Verification
Module: Course & Exam Review