



Licensing Appraisal Institute Course Materials for Colleges and Universities Frequently Asked Questions

Job prospects for real estate appraisers are on the upswing. Ensure your students are learning from the best materials available! For more than 85 years, Appraisal Institute has led the valuation profession by providing high-quality education that has set a standard for excellence and thoroughness.

Why is licensing Appraisal Institute education different?

- *We are more than a textbook provider.* In addition to providing schools with academically sound, “student-centric courses,” we can connect your students with networking opportunities at one of our local chapters.
- *We have the experts.* AI course developers are widely recognized as among the most qualified real property professionals practicing today. In addition to rigorously researching each program, all programs are reviewed by AI Designated members.
- *Opportunities for both college credit and state licensure!* AI programs are submitted for approval to the Appraisal Qualifications Board (AQB) as well as 52 state jurisdictions. Contact AI to learn more about how your students can receive college credit **as well as** hours toward appraisal licensure.

Are there policies regarding using AI-approved instructors or university faculty?

If you use Appraisal Institute materials so that your students can pursue state licensure, there are requirements to follow that every state mandates. Depending on your state, this can affect who can teach and how the course is delivered. We can discuss state requirements and the options that fit best with your school’s individual needs.

Does the Appraisal Institute have instructors that we can use?

While we don’t have instructors in every US city, we’re happy to assist when we can. And if your school has qualified real estate appraiser instructors on faculty, you will receive the following **at no extra charge with each course**:

- ✓ Instructor Handbook with Learning Objectives, Syllabus, and Schedule
- ✓ Homework assignments with Solutions/Discussion questions
- ✓ PowerPoint Presentation and Exam

What are the steps to licensing course handbooks from the Appraisal Institute?

A few months prior to the start of the semester, contact Fran Rosenstein, Client Education Manager, frosenstein@appraisalinstitute.org (312-335-4228) for a proposal and prices. We will discuss your needs, various options, send a licensing agreement, and arrange shipment from our warehouse to your local bookstore.