

UPCOMING SEMINARS



Virginia
Commonwealth
Chapter

July 7, 2026: **Nuances of Valuation – 8:30am – 12:30pm (4 CE hours)**
 Real Property Valuation – 1:30pm – 4:30pm (3 CE hours)

July 8-9, 2026: **The Appraiser as an Expert Witness: Preparation and Testimony**

The Hotel Roanoke and Conference Center, 110 Shenandoah Ave NW, Roanoke VA 24016

For Expert Witness seminar: Check in for each day is at 8:15am; class is 8:30am-4:30pm. Optional exam is included at the end of Day 2. No food is included. All seminars are instructed by Vince Dowling, MAI.

Nuances of Valuation This program will focus on developing and communicating a credible market analysis that is the underpinning of Highest and Best Use conclusions. It focuses on the nuances of the Eminent Domain arena for whole and partial takings, a specialized area within real estate appraising. It requires competency and knowledge whereby both the private and public entities are treated fairly. The appraiser is to provide sound market information which is analyzed using peer tested and industry approved methods and techniques. The result should be credible opinions and conclusions. Residential and non-residential appraisal services provide an expertise that client and intended users rely upon to estimate a market value of real property rights in older established communities, rural areas, and dynamic high density areas throughout the Commonwealth of Virginia. The core concepts discussed in this program are relevant over a wide geographic area.

Real Property Valuation Land valuation is required in many appraisals. The land may be vacant or a component of an improved property. In the latter, the land is always valued to its highest and best use regardless of what the existing improvements are. This program reviews the physical characteristics, legal controls, and locational attributes of real estate in general and land in particular. Various concepts commonly used by appraisers will be reviewed as well as offering several alternative techniques to consider in a comparison analysis.



The Appraiser as an Expert Witness: Preparation and Testimony

The course delves more deeply into inverse condemnation, an exciting niche market with increasing demand for appraisers. One of three courses in the *Litigation Professional Development Program*, this course offers hands-on applications giving you the opportunity to solve problems and put theory into practice. Specialized topics covered include environmental contamination, ad valorem tax assessments, construction defects, bankruptcies, fraud and misrepresentation, income and estate tax disputes, inverse condemnation, contract disputes and equitable distribution in divorces cases. Through problem-solving activities, you'll apply new concepts and address how to best handle valuation and reporting issues in a professional legal setting. You'll gain an understanding of the terminology and concepts involved in litigation valuation services in specialty areas and will learn about the many opportunities available for expanding their practices in litigation valuation. This course is in the [Litigation Professional Development Program](#). View this list of [FAQs](#), which includes information regarding the courses you'll need to complete the program successfully.

July 7, 2026: Nuances of Valuation – 8:30am – 12:30pm (4 CE hours) \$79 members & non-members

REGISTRATION: <https://www.appraisalinstitute.org/education/search/nuances-of-valuation-c-va/526429>

July 7, 2026: Real Property Valuation – 1:30pm – 4:30pm (3 CE hours) \$60 members & non-members

REGISTRATION: <https://www.appraisalinstitute.org/education/search/real-property-valuation-c-va/526428>

July 8-9, 2026: The Appraiser as an Expert Witness \$309 members & non-members

REGISTRATION: <https://www.appraisalinstitute.org/education/search/appraiser-as-expert-witness-preparation-and-testimony/526389>

Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows. Questions? Email: LisaMay.Weiss@appraisalinstitute.org
Call: 856.415.0281 <https://www.appraisalinstitute.org/chapters/virginia-commonwealth>