

Delmarva Market Update

Thursday, April 23, 2026 10:00am – 12:00pm (2 CE hours)

Sussex County Association of Realtors, 23407 Park Ave, Georgetown, DE 19947

Please begin arriving at 9:45am. Coffee and breakfast treats are included.

Two hours of CE credit are pending with DE, MD, NJ (reciprocal PA credit.)

A chapter meeting will follow the seminar.

Presented by:

- William R. McCain, MAI – W. R. McCain & Associates, Inc., Chairman/Founder
- R. Braxton Dees, MAI – W. R. McCain & Associates, Inc., President and CEO

This seminar includes:

Economic update at a national and local level

- Inflation; Labor shortage
- House hold savings and consumption
- Interest rates and their impacts
- forecasts

Residential market activity and trends at both a national and local level

- mortgage applications
- new construction starts
- sales activity trends; media price trends
- transaction volume
- construction costs; tax assessments

Commercial market activity at both a national and local level

- transaction volume
- commercial property price indexes
- rent growth
- vacancy statistics
- cap rate trends
- Office Market; Industrial Market; Retail Market; Multifamily Market; Ag Land Market

Registration: \$35 member/\$45 non-member

<https://www.appraisalinstitute.org/education/search/delmarva-market-update-c-de/526134>

Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows.

Questions? Email: LisaMay.Weiss@appraisalinstitute.org Call: 856.415.0281

<https://www.appraisalinstitute.org/chapters/delaware>