

Course Schedule

SECTION 1

Registration and Orientation

Registration and Orientation

Part 1. The Litigation Valuation Assignment

Role of the Expert Witness

General Types of Litigation Valuation Assignments

The Litigation Valuation Process

Handling a Prospective Litigation Assignment

Special Considerations for Estimating the Workload
Required by the Appraisal Assignment

Review Exercise

MORNING BREAK

Part 2. Case Study

Introduction to the Case Study

Important Points to Remember

Case Study Group Work

Workfile Cover Sheet

Comparable Sales

Comparable Sales: Verification Interviews

MORNING BREAK

Certification

Premises of the Appraisal

Individual Creation of Workfiles

LUNCH

SECTION 2

Part 3. The Deposition

Description of a Deposition
Preparation for the Deposition
Attendance at the Deposition
On the Record
Postmortem Analysis with Client's Attorney
AFTERNOON BREAK
Instructions for the Deposition Role-Play
Group Activity: Deposition and Exhibits
AFTERNOON BREAK
Group Activity: Deposition and Exhibits, cont.
Evaluation and Discussion
Required Writing by the Group

SECTION 3

Part 4. Review of Terminology and USPAP

Review of Homework
Litigation Valuation Terminology
Uniform Standards of Professional Appraisal Practice
Verification Requirements for Comparable Data
MORNING BREAK
4.1 Discussion

Part 5. The Trial and Direct Examination

Goals of Each Party
Preparation for the Trial
The Rule of Exclusion
The Trial

SECTION 3, cont.

Part 6. Cross-Examination

Goals of Each Party
Preparation for the Cross-Examination
Cross-Examination
Reporting Back to the Group Location
MORNING BREAK

Part 7. Direct Testimony Role-Play

Instructions for the Role-Play
Group Activity: Direct Testimony
Instructions for the Lead Evaluator and Judge
Instructions for the Expert Witness
Instructions for the Employing Attorney
Instructions for the Opposing Attorney
Instructions for the Clerk
Instructions for the Assistant Evaluator

SECTION 4

Part 8. Mock Trial

Introduction to the Mock Trial
Instructions for Each Role
Group Activity: Mock Trial
AFTERNOON BREAK
Group Activity: Mock Trial, cont.
Jury Deliberation
Jury Verdict
AFTERNOON BREAK
Course Review
Exam