

## GENERAL APPRAISER MARKET ANALYSIS AND HIGHEST & BEST USE

Online Syllabus

Module 1: Real Estate Markets and Analysis Module 2: Types and Levels of Market Analysis Module 3: The Six-Step Process and Use of Market Analysis Module 4: Basic Trend Analysis Techniques Module 5: Level B Marketability Study for Suburban Residential Subdivision Property: Steps 1 and 2 Module 6: Level B Marketability Study for Suburban Residential Subdivision Property: Steps 3 - 6 Module 7: Multifamily Property Concepts and Definition Module 8: Level B Marketability Study for Multifamily Property: Steps 1 - 3 Module 9: Level B Marketability Study for Multifamily Property: Steps 4 - 6 Module 10: Office Property Concepts and Definitions Module 11: Level B Marketability Study for Office Property: Steps 1 - 3 Module 12: Level B Marketability Study for Office Property: Steps 4 - 6 Module 13: Fundamental Concepts and Four Tests of Highest and Best Use Module 14: Considerations in Highest and Best Use Analysis Module 15: The Three Conclusions of Highest and Best Use Analysis Module 16: Highest and Best Use Applications Module 17: Applications of Market Analysis to the Three Approaches Module 18: Introduction to Level C Marketability Studies

Module 19: Introduction to Marketability Study for Office Property and Data Sources